

Muhammad Harris

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Pakistani

SKILLS

- Strong Organizational Skills
- Communication Skills
- Team player
- Time Management
- Relationship Building
- Problem Solver
- Quick Learner
- Pressure Handler
- Self Driven
- Multi Tasking

LANGUAGE

ENGLISH: Intermediate

URDU: NATIVE HINDI: EXPERT PUNJABI: EXPERT

AVAILABILITY

1 Month Notice Period

REFERENCES

Will be furnished on demand.

PROFILE

To seek a challenging career opportunity in a dynamic environment and desires to progress further in the same field and likes to grow with the organization and prove to be an asset for its effective functioning and to be a team player for the achievement of organization goals and its success.

WORK EXPERIENCE

WAREHOUSE OPERATIVE

GAC Logistic Park, Dubai | Dec, 2023 to Present

- Handling, organising and managing stocks in the warehouse.
- Ensuring timely movement of goods to meet business demands.
- Receiving, picking, storing and dispatching goods obseving high standard of safety standards and accurate inventory management.
- Storing the products by their categories or types in designated storage shelves, racks or bins.
- Tagging and labelling the products for identification and inventory control.
- Using equipment like forklifts to move heavy and bulky stocks.
- Retrieving items from storage areas according to the order list.
- Maintaing and observing high standards of health and safety.

Sales Executive

Shezan International Limited | March, 2018 to Aug, 2023

- Findig new clients in order to capture the maximum share in the market.
- Building relations with the existing clients.
- Collecting market insight in orderto keep the management informed about the market situation.
- Collecting market surveys and competitors activities.
- Focusing of range selling and proper availability and visibility of company products in the market.

Sales Representative

Habib Oil Mills HOM | Sep, 2015 to Feb, 2018

- Exploring new markest and reaching the prospects through direct market visits and cold calling.
- Planing and strategizing the sales target in a professional manner to achieve the set sales goals.
- Convincing customers offering favourable prices, using personal negotiating skills and sales techniques.
- Assessing customer needs in order to materialise the sale accordingly.
- Collaborating with the warehouse team to maintain the required stocks.