

Muhammad Jamil

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Career Objective ▼

Looking forward to working in a professional and competitive environment where I can put my best efforts, hard work and skills to bring up the organization and myself too. I need an opportunity to cash my abilities and use my skills and knowledge.

Professional Experience ▼

Organization:	Metro Pakistan (pvt) Limited.
Duration:	From: August 2016 –Feb 2023
Work Nature	Merchandising Specialist (Head Office)
Responsibilities:	<ul style="list-style-type: none">• Managing store merchandising .• Listing/Delisting-Sharing Planogram with Stores Team Food & Non Food..• Promotion Post Plan Share and Execution at Stores Food & Non Food• Standardization of Head Shelves and Gondolas/Podiums for Food & Non Food.• Non Food Planograms/Merchandising standards Implementation .• In Store Branding (in Bays, Head Shelves, V-End Caps and secondary performances etc.)• Podiums/ Gondolas /KIOSK Sizes Verification and Approval• Import Shop Planogram-Season Wise• Food Planograms and Merchandising standards Implementation.• Stores Remodeling if needed .• Updating Store Maps and store layout.• Merchandising Audits (Availability + Standards related) Non Food and food as per planogram. <p>My last project I did the Multan store opening and All 10 Pakistani metro stores merchandising done as per new concept Wholesale multi channel transformation .I did Pakistani stores (SAFARI, CANAL,STARGATE , RAVI and MANGHOPIR) complete remodeling (food and nonfood)as per standard</p>

Organization:	HYPERSTAR Pakistan(Carrefour)
Duration:	From: April 2014 – August 2016.
Work Nature	Section Manager (House ware /House Equipment/DIY/Car)
Responsibilities:	<ul style="list-style-type: none">• Doing the Promotion in a promotion zone throughout the year by negotiating with suppliers and getting good prices• Managing the Section Margin• Follow up and chasing the daily & monthly targets of Section• Managing the selling Price and do the price survey monthly• Maintaining stock properly under the budget• Controlling the negative stock.• Proper Ordering of stock through AOP.• Maintaining the layouts.• Stock taking. (Partial and Final Inventories) and managing the shrinkage• Chasing the suppliers for quick and planned deliveries• Proper forecasting• Targeting KPI to generate sales• Daily department meeting with staffs for proper communication

Organization:	HYPERSTAR Pakistan(Carrefour)
Duration:	From: Sep 2011 –March 2014
Work Nature	Supervisor (House ware /House Equipment/DIY/Car)
Responsibilities:	<ul style="list-style-type: none"> • Maintaining stock properly. • Controlling of waste. • Merchandising through different layout. • Arranging /managing the warehouse • Controlling the negative stock. • Daily Department Activity like Managing Price label,Facing , Replenishment , checking on GR summaries , Scheduling of staffs , Cleaning layout , going through all the lists , • Maintaining the layouts • Stock taking. (Partial and Final Inventories) and managing the shrinkage • Deliveries follow up with supplier. • Daily department meeting with staffs for proper communication • Focus on Better Customer services .

Organization:	Makro Cash & Carry Pakistan
Duration:	From: July 2007 – Sep 2011
Work Nature	Supervisor (Household)
Responsibilities:	<ul style="list-style-type: none"> • Maintaining stock properly. • Controlling of Shrinkage. • Controlling the negative stock. • Proper Ordering of stock through MBS . • Daily Department Activities like Managing Railcards , Facing , Replenishment , checking on GR summaries , Scheduling of staffs , Cleaning layout , going through all the lists , • Merchandising through different layouts • Stock taking. (Partial and Final Inventories) • Negotiating with Buyers for the prices and products • Chasing the suppliers for quick and planned delivery • Targeting KPI to generate sales • Negotiating with customers for bulk sales • Daily department meeting with staffs for proper communication • Focus on Better Customer services

Educational Profile ▼

Degree / Course	Board / University	Year
Graduation	Karachi University Of Pakistan	2011
Intermediate	Government Degree College Landhi no 6 Karachi Pakistan.	2005
Matriculation (science)	Board Of Secondary Education Karachi. Pakistan	2003
Official Computer Course (MS-Office)	EVER GREEN Training Institute Karachi Pakistan (M.S word, M.S Excel, M.S FrontPage, M.S PowerPoint)	2005

Computer Skills ▼

Operating Microsoft Windows 98, Xp, window 7 & 8 etc.

MS-Office (M.S word, M.S Excel, M.S FrontPage, M.S PowerPoint)

Internet And Email

Hardware and Software

Certificates and Awards ▼

**CUSTOMER SERVICE TRAINING
PARTIAL INVENTORY TRAINING
FINAL INVENTORY TRAINING
FIRE SAFETY TRAINING
ELECTRICITY SAVING TRAINING
FIRST AID TRAINING
STOCK MANAGEMENT TRAINING
VM MERCHANDISING TRAINING**

In store Customer services training
In store Partial Inventory Training
In store Final Inventory training
In store fire safety training
In store electricity saving training
In store first aid training
In store stock management training
In store stock VM Merchandising training from HOUSE OF LEARNING

BEST MANAGER AWARD

2 times Nominated for best manager award (2014 and 2015)
in hyperstar (carrefour)

Top 2 in Hozpitalityexcellenceawards.com

Nominated in Top 5 for Front Office for Middle East Hospitality Excellence Awards 2016

Communication Skills and ExtraCurricular Activities ▼

Languages

Speaking abilities of following languages:
English, Urdu,

Extra Curricular Activities

- Surfing Internet
- Reading newspapers, magazines, books etc.
- Watching movies
- playing cricket

Personal Details ▼

Full Name	Muhammad Jamil
Father's Name	Muhammad Hashim
Date of Birth	07-05-1985
Gender	Male
Nationality	Pakistani
Passport No.	BF8204842
Current Address	Dubai UAE
Driving license	Manual Light Vehicle (Pakistan)
Visa Status	Visit Visa