

# MUHAMMED MUFAZ

## Sales Consultant

+971 581101824

Ras Al Khaimah, UAE

@ muhammedmufaz@gmail.com



## SUMMARY

I am a dedicated and detail-oriented professional with experience in sales, showroom management, and customer service. I am confident in my ability to leverage my skills and insights to deliver effective solutions. I thrive in dynamic environments where I can continuously learn and contribute to the team's success.

## EXPERIENCE

### Sales Consultant

#### BODYTECC JEWELRY FACTORY Ltd, Co.

03/2024 - Present Ras Al Khaimah, Nakheel, UAE

A jewelry factory specializing in custom jewelry design.

- Guided clients in choosing materials and gemstones for custom jewelry.
- Managed sales and ensured a smooth buying experience.

### Sales Executive

#### Ithara Group

2022 - 2024 Ras Al Khaimah, UAE

A company focused on playground products and consulting services.

- Developed and maintained client relationships.
- Promoted playground products and consulting services.
- Managed all sales-related documentation and provided detailed product information.

### Retail Shop Manager

#### Royal Furniture

2013 - 2019 Ras Al khaimah, UAE

A leading furniture retailer in the UAE.

- Managed branch operations, including merchandising, stock control, and sales floor activities.
- Fostered relationships with customers and team members.

### Sales Executive

#### AL Mathali Furniture

2011 - 2013 Khor Fakkan, UAE

A furniture retailer in Khor Fakkan, UAE.

- Handled customer service, billing, and card transactions.
- Learned basic Arabic to better interact with clients.

## EDUCATION

### Bachelor of Arts

#### IGNOU

2017 - 2021 India

## STRENGTHS

### Sales and Customer Service

Dedicated and detail-oriented professional with strong sales and customer service skills.

### Showroom Management

Proficient in showroom management with a focus on inventory control and merchandising.

## LANGUAGES

### Malayalam

Native



### English

Proficient



### Hindi

Proficient



### Arabic

Intermediate



## SKILLS

Negotiation skills

Customer Service

Product Promotion

Client Relationship Management

Presentation and Grooming

Flexibility and Adaptability

Confidentiality Maintenance

POS Handling

Time Management

Visual Merchandising