

MUHAMMED MUFAZ

Sales Consultant

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SUMMARY

I am a dedicated and detail-oriented professional with experience in sales, showroom management, and customer service. I am confident in my ability to leverage my skills and insights to deliver effective solutions. I thrive in dynamic environments where I can continuously learn and contribute to the team's success.

EXPERIENCE

Sales Consultant

BODYTECC JEWELRY FACTORY Ltd, Co.

03/2024 - Present Ras Al Khaimah, Nakheel, UAE

A jewelry factory specializing in custom jewelry design.

- Guided clients in choosing materials and gemstones for custom jewelry.
- Managed sales and ensured a smooth buying experience.

Sales Executive

Ithara Group

2022 - 2024 Ras Al Khaimah, UAE

A company focused on playground products and consulting services.

- Developed and maintained client relationships.
- Promoted playground products and consulting services.
- Managed all sales-related documentation and provided detailed product information.

Retail Shop Manager

Royal Furniture

2013 - 2019 Ras Al khaimah, UAE

A leading furniture retailer in the UAE.

- Managed branch operations, including merchandising, stock control, and sales floor activities.
- Fostered relationships with customers and team members.

Sales Executive

AL Mathali Furniture

2011 - 2013 Khor Fakkan, UAE

A furniture retailer in Khor Fakkan, UAE.

- Handled customer service, billing, and card transactions.
- Learned basic Arabic to better interact with clients.

EDUCATION

Bachelor of Arts

IGNOU

2017 - 2021 India

STRENGTHS

Sales and Customer Service

Dedicated and detail-oriented professional with strong sales and customer service skills.

Showroom Management

Proficient in showroom management with a focus on inventory control and merchandising.

LANGUAGES

Malayalam

Native



English

Proficient



Hindi

Proficient



Arabic

Intermediate



SKILLS

Negotiation skills

Customer Service

Product Promotion

Client Relationship Management

Presentation and Grooming

Flexibility and Adaptability

Confidentiality Maintenance

POS Handling

Time Management

Visual Merchandising