



Muhammed Hilal PS

Sales Executive

A customer focused and target driven sales executive with a wealth of expertise in driving B2B and B2C sales for the IT and Electronics sector. Extensive history of exceeding and redefining company sales target. with 2 years of sales performance , iam a dynamic professional adept at securing new clients through pitching, presenting and demonstrating key products. A proven track record of diving into a new sector and effectively learning about company services and product range.

Contact

Phone

+971559211560

Email

muhammedhilal9946@gmail.com

Address

Hor al anz
Deira , Dubai

Education

2017-2020

B.com

Calicut University , Christ College

2014-2015

Diploma in laptop engineering

Sizcom , Calicut

Skills

- Customer relationship management
- Time management
- Active listening
- Leadership
- Communication
- LMV licence (Oman & India)

Language

Arabic
English
Hindi
Malayalam

Experience

2021 - 2023

Atlaladam L.L.C wholesale & retail Electronics (Oman)

Sales Executive

- Supported loss prevention goals by maintaining accurate drawers and monitoring shopper behaviour.
- Balanced and organized cash register by handling cash.
- Checked to see if requested items were available from store's inventory.
- Implementing a deep knowledge of the full company range of products.
- Handling sales enquiries online , in person and via telephone.
- Checked pricing , scanned items , applied discounts and printed receipts to ring up customers.
- Managed customer relations and customer service through daily communication and interaction.
- Managing ongoing projects relationship with clients ,including handling complaints resolution.
- Coordinated efficient restocking of sales floor with current merchandise and accurate signage for current promotions .
- Offered each customer top-notch , personal service and polite support to boost sales and customer satisfaction .

○ Visa Status

Visit visa

Declaration

I hereby declare that all the information given above is true and correct to the best of my knowledge. All the information shared in the resume is correct, and I take full responsibility for it's correctness. I solemnly declare that the information in this resume is true to the best of my knowledge and belief.