



# Muhammed Nihal

To seek a situation in an organization where responsibility and proficiency go hand in hand; where I can prove my competence, and the process alleviate my skills. Detail-oriented team player with strong organizational skills. Ability to handle multiple projects simultaneously with a high degree of accuracy.

## Contact

### Phone

050 2350284

### Email

muhammednihal833@gmail.com

### Address

Bu Tina , Sharjah  
UAE

## Software skills

MICROSOFT WORD  
MICROSOFT Excel  
TALLY

## SKILLS

- Customer Relations
- Accurate money handling
- Goals and performance
- Team leadership and coaching
- Personnel development
- Hardworking
- Customer Relations
- Systems and software programs
- Database Management
- Financial operations management

## Language

English  
Hindi  
Malayalam

## Interests

Football  
Travel  
Reading

## Work Experience

### SALWAS FASHION

2022 - 2023

#### Store Incharge

- Being the first point of contact for data-related queries Dealing with customers and clients via email and telephone Manual entering and verification of customer records
- Supervised guests at front counter, answering questions regarding products.
- Reconciled daily sales transactions to balance and log day-to-day revenue.
- Managed store employees successfully in fast-paced environment through proactive communication and positive feedback.
- Managed inventory control, cash control, and store opening and closing procedures.
- Maximized sales and minimized shrinkage through excellent customer service and adherence to standard practices.
- Coached sales associates in product specifications, sales incentives, and selling techniques, significantly increasing customer satisfaction ratings.
- Managed purchasing, sales, marketing and customer account operations efficiently.

### SALWAS FASHION

2020-2022

#### Sales person

- Stock Purchasing Billing , Call attending and giving technical support to close deals Supervise and coordinate business activities Identify Potential Markets Evaluate the Product Launch new product or services Select the Channels of Distribution.
- Increased sales and customer satisfaction through personalized servicing.
- Offered each customer top-notch, personal service to boost sales and customer satisfaction.
- Provided product benefits and advantages and discussed pricing with interested parties.

## Education Qualification

### BCOM (Bachelor Of Commerce )

Kannur University

### Higher Secondary ( Plus 2 )

GOVT CITY HIGHER SECONDARY SCHOOL

### SSLC ( 10th )

St Michaels Anglo Indian Higher Secondary School

## PERSONAL DETAILS

Father's Name : ALAVUDHEEN KACHERY

Date of Birth : 26/08/2001

Gender : Male

Nationality : Indian

Marital Status. : Single

Visa status. : Visiting