



MUHAMMED  
NUBINSHAN

**E-mail:**

shanuthaikkandy@gmail.com

**Contact#:**

+971583087767

**Personal Data:**

**Date of Birth:** 01/07/1989

**Sex:** Male

**Nationality:** Indian

**Marital Status:** Single

**UAE driving License:** Yes

**Passport Details:**

**Passport No:** P4019333

**Languages Known:**

- Arabic
- English
- Hindi
- Malayalam

**CAREER OBJECTIVE**

- Get a suitable challenging position in the sales field, which would help me to build my career and an opportunity for building up a professional business network for effectiveness of the organization.

**Academic Qualification**

- Diploma in Automobile Engineering(2013)  
Modern ITC, Kannur, Kerala, India
- Plus Two(2008), Paramount Arts College, Thalassery, Kerala, India

**Total Experience**

Five years of UAE & KSA experience in sales field as Sales executive.

**Work Experience in UAE**

**Organization:** Trust Auto Spare Parts Trading, Ajman

**Designation:** Sales executive

**Period** : Dec 2015 to Dec 2018 (3 Years)

Duties & Responsibility:-

- Overall management of the organization.
- Selling of automobile spare parts and providing extended support to customers.
- Stock management.
- Dealing with wholesalers, manufactures and agents
- Maintain a healthy relationship with the customers & suppliers by focusing on understanding, meeting and then strive for ultimate satisfaction.

**Work Experience in KSA**

**Organization:** Al Misfar rent a car company Ltd. Abha, Saudi Arabia.

**Designation:** Sales executive

**Period** : April 2013 to July 2015 (2yrs 3m)

Duties & Responsibility:-

- Determining customer needs using sales and service techniques.
  - Assist for Preparing all rental and return documents accurately and completely.
  - Qualify each customer requirement using company rental guidelines.
  - Provide customer assistance such as delivering and collecting vehicles, collecting services charges etc.
  - Review all charges at the time of vehicle return.
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**Skills & Abilities**

- Honest & Self-motivated to take independent responsibility as well as ability to contribute and be a efficient sales team member.
- Have strong skills in sales and ability to achieve targets before deadlines.
- Possess excellent interpersonal and communication skills.
- Possesses experience in managing the resources optimally.
- Adaptable with new environment.
- Knowledge on Personnel & Administration activities.

**Declaration**

I hereby declare that all the above information's are true & correct to the best of my knowledge & belief.

Regards,

Mohammed Nubinshan