

MUHAMMED SABRY

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Education

Alexandria University

Oct. 2009 – Jul 2019

Bachelor of Business Management And Accounting

Alexandria, Egypt

Experience

Dr. Osama Tay pharmacies

May 2018 – April 2024

Shift Manager

Alexandria, Egypt

- Drug dispensing to patients and OTC counseling, Supervise the work of my shift and be in charge, Completes pharmacy operational requirements by organizing and directing pharmacists assistants to effective workflow inside the pharmacy, Provides pharmacological information by answering questions and requests of health care professionals; counseling patients on drug therapies, Complies with governance drug laws as regulated by the board of pharmacy, the drug enforcement administration, and the food and drug administration.
- Maintains safe and clean working environment by complying with procedures, rules, and regulations, Maintains pharmacological knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; participating in professional societies, Contributes to team effort by accomplishing related results as needed

Dr. Osama Tay pharmacies

May 2017 – May 2018

Pharmacist Assistant

Alexandria, Egypt

- Give general assistance with daily pharmacy activities, Take prescriptions from clients in person and over the phone, Measure and mix drugs according to prescriptions.
- Package, label and dispense medications, Check inventory and restock drugs and other items, Check for expired medications and discard it properly.
- Help customers find what they need or send them to the pharmacist for more help, Write letters and memos, prepare receipts and invoices, and file orders.

HyperMarket

May 2015 – May 2017

Data Entry Clerk

Alexandria, Egypt

- Insert customer and account data by inputting text based and numerical information from source documents within time limits, Compile, verify accuracy and sort information according to priorities to prepare source data for computer entry, Review data for deficiencies or errors, correct any incompatibilities if possible and check output.
- Research and obtain further information for incomplete documents, Apply data program techniques and procedures, Generate reports, store completed work in designated locations and perform backup operations, Scan documents and print files, when needed.
- Keep information confidential, Respond to queries for information and access relevant files, Comply with data integrity and security policies, Ensure proper use of office equipment and address any malfunctions.

HyperMarket

May 2013 – May 2015

Cashier

Alexandria, Egypt

- Manage transactions with customers using cash registers, Scan goods and ensure pricing is accurate, Collect payments whether in cash or credit, Issue receipts, refunds, change or tickets, Redeem stamps and coupons.
- Cross-sell products and introduce new ones, Resolve customer complaints, guide them and provide relevant information, Greet customers when entering or leaving the store.
- Maintain clean and tidy checkout areas, Track transactions on balance sheets and report any discrepancies, Bag, box or gift-wrap packages, Handle merchandise returns and exchanges.

Pharmaceutical distribution company

May 2012 – May 2013

Sales Representative

Alexandria, Egypt

- Assess clients needs and present suitable promoted products, Liaise with and persuade targeted doctors to prescribe our products utilizing effective selling skills and performing cost-benefit analysis, Provide product information and deliver product samples.
- Attend sales meetings, conference calls, training sessions and symposium circuits, Work with sales team to develop strategies and implement brand strategies to ensure a consistent marketing message, Build positive trust relationships to influence targeted group in the decision making process, Monitor and analyze data and market conditions to identify competitive advantage.

- Keep accurate records and documentation for reporting and feedback, Pursue continuous learning and professional development and stay up-to-date with latest medical data, Promote products ethically and within compliance based on company's sales process and approved marketing strategy, Build and maintain strong relationships with key customers across multiple settings.

Food and Frozen Products

May 2010 – May 2012

Sales Representative

Alexandria, Egypt

- Present, promote and sell products/services using solid arguments to existing and prospective customers, Perform cost-benefit and needs analysis of existing/potential customers to meet their needs, Establish, develop and maintain positive business and customer relationships.
- Reach out to customer leads through cold calling, Expedite the resolution of customer problems and complaints to maximize satisfaction, Achieve agreed upon sales targets and outcomes within schedule.
- Coordinate sales effort with team members and other departments, Analyze the territory/market's potential, track sales and status reports, Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services, Keep abreast of best practices and promotional trends, Continuously improve through feedback.

Languages

Arabic: Mother Tongue

English: B1 Intermediate

Skills

- *SoftTech*
- *Pharmafly*
- *Fast in learning*
- *Work under pressure*
- *Active listening*
- *Team work*
- *Team member, Team leader*
- *Willing to learn and help*