

# **PROFILE**

Seeking a responsible position in the field of Sales Associative enabling me to utilize my talent, experience, and knowledge, with a willingness to develop new skills & and grow with the company.

# CONTACT

PHONE:

+971 54 347 1899

**EMAIL** 

abdulmukithnakwa@gmail.com

# **HOBBIES**

Football Cricket Traveling Riding

#### **VISA STATUS**

Visit Visa (2 Months) (13-10-23 to 11-12-23)

#### **PASSPORT DETAILS**

Passport Number: W2356376 Passport Expiry: 07-07-23

# NAKWA ABDUL MUKITH

# Sales Executive

# **EDUCATION**

#### Salihath English Medium School

Karnataka Secondary Education Examination Board May - 2017

#### Milagres College

Secondary Board of Education April - 2019

#### WORK EXPERIENCE

### City Fashion Bazaar Udupi

June 2019 – September 2023 [4+ Years]

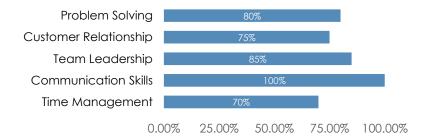
#### Responsibilities:

- 1. Strategizing and executing sales plans to achieve and exceed revenue targets.
- 2. Identifying and pursuing new business opportunities while nurturing existing client relationships.
- 3. Conducting market research and analysis to stay informed about industry trends and competitor activities.
- 4. Collaborating with cross-functional teams to ensure seamless product delivery and customer satisfaction.
- 5. Providing timely and accurate sales reports, forecasts, and analyses to management for informed decision-making.

# Achievements:

- 1. Consistently exceeded sales targets by, contributing to a significant increase in overall company revenue.
- 2. Successfully negotiated and closed contracts with key clients, resulting in a substantial expansion of the client base and market presence.
- 3. Received recognition for outstanding sales performance and leadership.

# **SKILLS**



# **AVAILABILITY & REFERENCE**

Available to join immediately, Reference is available on request.

I hereby declare that all the information provided by me in this CV is factual and correct to the best of my knowledge and belief.

**NAKWA ABDUL MUKITH**