

**MUSTAFA ALFAROUG**

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**Mustafa59900@icloud.com**

**Dubai**

**Qualifications:**

- Marketing Diploma from Sudan University of Science and Technology from 2015 to 2018
- Computer Diploma at Al danga Academy for Computer Science. 9/2012. 12/2012
- Personal strategic planning from AREES international University 4/8/2017
- Training course in sales and marketing from delight training Centre in 15/3/2023

**Experience:**

**Relationship Officer UAE**

**ABZ Financial Broker 25/11/2023 to Present**

- Process new account opening
- Approach potential customers to establish relationships
- Follow stringent banking protocols and policies
- Document's management, KYC, AML compliances
- Driving the sales of Credit Card and any other product offered by the company

**Customer service:**

**Montessori international schools for one year. 1/2019**

- Providing information about the school's programs
- Resolving conflicts or issues that arise between students

- parents, or staff, ensuring a positive and productive environment.

**sales representative:**

- **Retaj Factory for manufacturing chips for one year 3/2020**
  - Build and maintain strong, long-lasting customer relationships.
  - Actively seek out new sales opportunities through calling.
  - Set up meetings with potential clients.

**stock controller:**

● **AL khali Factory for sweets & biscuits for tow year 1/2021 to 12/2022**

- Ensuring an adequate supply for production.
- Monitoring Stock levels.
- Reflect accurate stock levels.
- Conducting regular stock checks.
- Finished product entry.
- Coordinating with suppliers for timely delivery.

**Sales representative:**

- **tana water tanks 3/1/2023**
  - Developing and implementing monthly sales plans
  - After-sales services.
  - stock follow-up with agents and distributors.

**Skills:**

- Able to work under pressure.
- Make good business relations in and out work environment

- Able to accept the work environment.
- Commitment and implementation of work tasks as required.
- Able to make decisions when needed.
- Total years of Experience Five years.

### **Computer Skills:**

- Microsoft office
- Excel work
- CRM System

### **Personal information:**

Gender: male

Date of birth: 24\3\1997

Place of birth: Sudan Khartoum

Languages: Arabic \ English

Driving license: private N01K1227370

### **References:**

Available upon request.