

MUSTAFA ALFAROUG

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Dubai

Qualifications:

- Marketing Diploma from Sudan University of Science and Technology from 2015 to 2018
- Computer Diploma at Al danga Academy for Computer Science. 9/2012. 12/2012
- Personal strategic planning from AREES international University 4/8/2017
- Training course in sales and marketing from delight training Centre in 15/3/2023

Experience:

Relationship Officer UAE

ABZ Financial Broker 25/11/2023 to Present

- Process new account opening
- Approach potential customers to establish relationships
- Follow stringent banking protocols and policies
- Document's management, KYC, AML compliances
- Driving the sales of Credit Card and any other product offered by the company

Customer service:

Montessori international schools for one year. 1/2019

- Providing information about the school's programs
- Resolving conflicts or issues that arise between students

- parents, or staff, ensuring a positive and productive environment.

sales representative:

- **Retaj Factory for manufacturing chips for one year 3/2020**
 - Build and maintain strong, long-lasting customer relationships.
 - Actively seek out new sales opportunities through calling.
 - Set up meetings with potential clients.

stock controller:

- **AL khaliq Factory for sweets & biscuits for tow year 1/2021 to 12/2022**
 - Ensuring an adequate supply for production.
 - Monitoring Stocke levels.
 - Reflect accurate stock levels.
 - Conducting regular stock checks.
 - Finished product entry.
 - Coordinating with suppliers for timely delivery.

Sales representative:

- **tana water tanks 3/1/2023**
 - Developing and implementing monthly sales plans
 - After-sales services.
 - stock follow-up with agents and distributors.

Skills:

- Able to work under pressure.
- Make good business relations in and out work environment

- Able to accept the work environment.
- Commitment and implementation of work tasks as required.
- Able to make decisions when needed.
- Total years of Experience Five years.

Computer Skills:

- Microsoft office
- Excel work
- CRM System

Personal information:

Gender: male

Date of birth: 24\3\1997

Place of birth: Sudan Khartoum

Languages: Arabic \ English

Driving license: private N01K1227370

References:

Available upon request.