

Muzammil Ghouse Mohammed

Senior Operations Manager

Experienced Senior Operations Manager with nearly 17 years in sales management, staff supervision, and operations. Proven ability to optimize resources and boost profitability. With past roles including Showroom Manager and District Manager in retail, I am skilled in creative problem-solving, team leadership, and driving business success. Native Arabic speaker with strong communication skills, ensuring effective interactions with Arabic-speaking teams and customers..



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WORK EXPERIENCE

Senior Operations Manager Desert Blooms Gen.Trading Company

11/2022 - 08/2024, *Shuwaikh, Kuwait.*

Roles and Responsibilities

- Managed logistics operations, including inventory, transportation, and warehouse coordination, ensuring timely deliveries.
- Developed purchasing strategies to optimize costs and strengthen vendor relationships for flowers and plants.
- Led full recruitment cycle, from job posting to onboarding new employees.
- Coordinated employee training and development programs to enhance performance.
- Maintained accurate records of attendance, leave, and performance, ensuring policy compliance.
- Handled administrative tasks, including scheduling, correspondence, and event coordination.

District Manager Zahoor-Al-Reef (French Perfumes and Body Bath Co.)

04/2017 - 10/2022, *Kuwait*

Roles and Responsibilities

- Managed operations across multiple stores, ensuring legal compliance and smooth practices.
- Liaised between HQ and branches, driving customer satisfaction and growth. and Built and led a strong team of branch managers, maintaining profits and competitive edge.

Showroom Manager Zahoor-Al-Reef (French Perfumes and Body Bath Co.)

04/2014 - 03/2017, *Kuwait*

Roles and Responsibilities

- Boosted profitability and customer satisfaction through strategic planning and staff training.
- Managed store operations, including theft prevention, policy compliance, and trend analysis.

Sales Executive and Fashion Designer First Choice

07/2007 - 03/2012, *Kuwait*

Roles and Responsibilities

- Experienced in maintaining records, attending meetings, and negotiating deals to meet sales targets. Over 4 years in abaya fashion, including trend research, design, and overseeing production.

SKILLS

Leadership and Team Management

Strategic Planning

Sales and Customer Relationship Management

Inventory and Logistics Management

Recruitment and Training

Fashion Design and Trend Analysis

Procurement and Vendor Negotiation

Operational Efficiency

Problem Solving

EDUCATION

Diploma in Fashion Designing
Style Council Institute of Fashion Technology
2007, *Andhra Pradesh - India*

B.com
Osmania University
2006, *Andhra Pradesh - India*

Higher Secondary Education
Board of Intermediate
2002, *Andhra Pradesh - India*

LANGUAGES

English

Arabic

Native or Bilingual Proficiency

Full Professional Proficiency

Hindi

Urdu

Native or Bilingual Proficiency

Native or Bilingual Proficiency

Telugu

Professional Working Proficiency