# ABHIJIT RAY

## BILLINGS & STOCK EXECUTIVE IN RETAIL

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#### **EXPERIENCE**

Executive in Retail.

As a highly experienced Billings & Stock Executive in the retail industry, I have a proven track record of successfully managing inventory and invoicing processes to ensure efficient and accurate operations. With over 5 years of experience in this role, I have developed strong organizational skills and attention to detail that have allowed me to consistently meet tight deadlines while maintaining high levels of accuracy. My biggest achievement was implementing a new inventory management system that resulted in a significant decrease in stock discrepancies and improved overall efficiency. I am also known for my excellent communication skills and ability to work collaboratively with cross-functional teams. My strong analytical skills and proficiency in various software systems make me an asset to any organization.

Addess: India, Chandannagar, Dinemar Danga Garer Dhar Roypara

### July 2023 - Now Jawhara Goldsmith LLC / United Arab Emirates, Dubai As a Billing & Stock Executive in Retail at Jawhara Goldsmith LLC in the United Arab Emirates, I had the **Billing & Stock** opportunity to gain valuable experience in managing billing and inventory processes within a fast-paced retail environment. During my tenure, I was responsible for ensuring accurate and timely billing, as well as maintaining optimal levels of stock to meet customer demand. · Managed billing process · Maintained optimal stock levels · Ensured accurate and timely billing · Improved inventory management efficiency March 2022 - July 2023 Keventer Agro Ltd / India, Kolkata As an Accounts and Import & Export Knockoff Executive at Keventer Agro Ltd, I was responsible for Accounts and Import managing the financial aspects of import and export operations. This role required attention to detail and & Export Knockoff knowledge of international trade regulations. Executive · Managed financial aspects of import/export operations • Ensured compliance with international trade regulations · Maintained accurate records for all transactions · Coordinated with suppliers and distributors for timely delivery · Collaborated with cross-functional teams to streamline processes · Conducted market research to identify potential business opportunities July 2020 - February 2022 Balmer Lawrie & Co Ltd (CFS unit of Import & Export Department) / India, Kolkata As a Junior Associated Billing Executive at Balmer Lawrie & Co Ltd, I gained valuable experience in the Junior Associated **Billing Executive**

Import & Export Department of their CFS unit in India. During my time at the company from July 2020 to February 2022, I was responsible for handling billing processes and ensuring timely and accurate invoicing for clients. This role allowed me to develop strong attention to detail, time management skills, and knowledge of import and export regulations.

	Managed billing processes
	Ensured timely & accurate invoicing
	Developed attention to detail
	Gained knowledge of import/export regulations
April 2019 - July 2020	Adani Wilmar Ltd / India, Kolkata
Commercial Executive	As a Commercial Executive at Adani Wilmar Ltd, I was responsible for managing the commercial aspects of the company's operations in India. This role required me to have a strong understanding of the marke and industry trends, as well as excellent negotiation and communication skills. I worked closely with cross-functional teams to ensure the smooth flow of business operations and achieve our sales targets.
	<ul> <li>Developed and implemented strategies to increase sales revenue</li> </ul>
	Conducted market research and analysis to identify new business opportunities
	Negotiated contracts with suppliers and vendors
	Coordinated with logistics team to ensure timely delivery of products
November 2017 - April 2019	Kusum Times Agencies Pvt. Ltd (Samsung Mobile Distributor) / India, Kolkata
Billing & Stock Management Executive	As a Billing & Stock Management Executive at Kusum Times Agencies Pvt. Ltd (Samsung Mobile Distributor), I was responsible for overseeing the billing and stock management processes of the company During my time at the company, I gained valuable experience in effectively managing and organizing inventory levels and ensuring timely and accurate billing for all transactions.
	• Managed inventory levels to ensure efficient stock management
	Oversaw billing process for all transactions
	Maintained accurate records of stock and billing information
	Collaborated with sales team to forecast demand and plan inventory levels
	Implemented new system for tracking stock movement and reducing errors
May 2014 - November 2017	B.G. Distributors & Shradha Agencies Pvt. Ltd.(Distributors of P&G) / India, Kolkata
Accounts Assistant cum Cashier	As an Accounts Assistant cum Cashier at B.G. Distributors & Shradha Agencies Pvt. Ltd., I was responsible for ensuring accurate and timely financial transactions and maintaining the cash register for a period of years and 6 months.
	Managed daily cash transactions
	Reconciled bank statements
	Prepared financial reports
	Assisted in budget planning
	Processed invoices and payments
	Maintained accurate records of sales and expenses
	Collaborated with team members to improve accounting processes
February 2008 - May 2014	M/s Choudhury Construction / India, Kolkata
Junior Accounts Assistant	As a Junior Accounts Assistant at M/s Choudhury Construction in India, I gained valuable experience in managing financial records and assisting with day-to-day accounting tasks. I worked closely with senior accountants to ensure accuracy and efficiency in financial operations.

<sup>•</sup> Assisted with accounts payable and receivable

- Prepared monthly financial reports
- Managed payroll and employee records
- Conducted bank reconciliations
- Maintained accurate and organized financial records

#### EDUCATION

2007 - 2009

Chhatrapati Shahu Ji Maharaj University / India, Kanpur

Bachelor of Commerce

SKILLS			
Computer in Windows XP operating System	Experienced	MS-Office & Advance Excel, Internet.	Experienced
DMS Operating System	Experienced	Tally ERP 7.2, Tally ERP9.	Expert
SAPHANA (Material Management)	Skillful	Import & Export Container Billing In I-comet Operating System.	Experienced
Fact ERP Operating System.	Experienced	Suntech Operating System.	Experienced

Music , Movies	
LANGUAGES	
English	
Hindi	
Bengali	

PERSONAL INFO

Date of birth: 12 August 1985

Place of birth: Chandannagore

Nationality: Indian