



Muhammed Faseel

Van sales

CONTACT

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LINKS

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HOBBIES

- Reading
- Traveling
- Bike riding
- Photography

LANGUAGES

- Malayalam
- English

PROFESSIONAL SUMMARY

Experienced and driven Van Sales professional with over 5 years of experience in the industry. Proven track record of achieving and exceeding sales targets, with a strong focus on building and maintaining relationships with clients. Skilled in identifying new business opportunities and developing effective sales strategies. Known for providing exceptional customer service and ensuring customer satisfaction. Exceptional communication and negotiation skills, with a natural ability to build rapport with clients. Strong organizational and time-management abilities, able to effectively manage a high volume of sales while maintaining attention to detail. Proven ability to work independently as well as collaboratively in a team environment, consistently delivering results.

EXPERIENCE

Sales Executive

Hindustan uniliver / India, Kannur

2012 - 2013

During my time as a Sales Executive at Hindustan Unilever in India, I was responsible for managing and growing key accounts, generating leads, and closing sales. I consistently exceeded sales targets and built strong relationships with clients, resulting in increased revenue for the company. My experience at Hindustan Unilever allowed me to develop strong negotiation and communication skills, as well as a deep understanding of the FMCG industry.

- Managed key accounts
- Generated leads
- Exceeded sales targets
- Built strong client relationships
- Increased revenue for company
- Developed negotiation skills
- Improved communication abilities
- Gained knowledge of FMCG industry

Sales Executive

Modern marketing / India, Malapuram

2013 - 2013

During my time as a Sales Executive at Modern Marketing in India, I was responsible for developing and maintaining relationships with clients and achieving sales targets. I also collaborated with cross-functional teams to develop effective marketing strategies and identify new business opportunities. My time at Modern Marketing taught me valuable skills in customer service, negotiation, and market analysis.

- Developed and maintained client relationships

- Hindi

PERSONAL INFO

- Date of birth: 5 December 1992
- Place of birth: Kannur, kerala
- Nationality: Indian

- Achieved sales targets
- Collaborated with cross-functional teams
- Identified new business opportunities

Sales

Al karama oasis trading LLC / United Arab Emirates, Dubai

2014 - Now

In my previous role as a Sales Representative at Al Karama Oasis Trading LLC in the United Arab Emirates, I was responsible for developing and maintaining relationships with clients, negotiating sales deals, and meeting sales targets. With a strong understanding of the company's products and services, I effectively communicated their value to potential customers, resulting in increased sales and revenue.

- Developed strong client relationships
- Negotiated successful sales deals
- Met and exceeded sales targets
- Effectively communicated product value

EDUCATION

Chmhss higher secondary school, India, Kannur

2007 - 2009

GHSS puzhathi, India, Kannur kerala

2009 - 2011

SKILLS

Communication Skills



Networking



Client Relationship Management



Sales Planning



Time Management



Self-Motivation



Market Analysis



COURSES

Photoshop

Royal institute

2011