

# Muhammed Faseel

## Van sales

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United Arab Emirates, Dubai

Experienced and driven Van Sales professional with over 5 years of experience in the industry. Proven track record of achieving and exceeding sales targets, with a strong focus on building and maintaining relationships with clients. Skilled in identifying new business opportunities and developing effective sales strategies. Known for providing exceptional customer service and ensuring customer satisfaction. Exceptional communication and negotiation skills, with a natural ability to build rapport with clients. Strong organizational and time-management abilities, able to effectively manage a high volume of sales while maintaining attention to detail. Proven ability to work independently as well as collaboratively in a team environment, consistently delivering results.



Date of birth:	5 December 1992
Place of birth:	Kannur, kerala
Nationality:	Indian

### Experience

February 2012 - January 2013  
**Sales Executive**  
Hindustan uniliver / India, Kannur

During my time as a Sales Executive at Hindustan Unilever in India, I was responsible for managing and growing key accounts, generating leads, and closing sales. I consistently exceeded sales targets and built strong relationships with clients, resulting in increased revenue for the company. My experience at Hindustan Unilever allowed me to develop strong negotiation and communication skills, as well as a deep understanding of the FMCG industry.

- Managed key accounts
- Generated leads
- Exceeded sales targets
- Built strong client relationships
- Increased revenue for company
- Developed negotiation skills
- Improved communication abilities
- Gained knowledge of FMCG industry

March 2013 - December 2013

### Education

- 2007 - 2009  
Chmhss higher secondary school  
India, Kannur
- 2009 - 2011  
GHSS puzhathi  
India, Kannur kerala

### Skills

Communication Skills	●●●●●●
Networking	●●●●●●
Client Relationship Management	●●●●●●
Sales Planning	●●●●●●
Time Management	●●●●●●

Sales Executive

Modern marketing / India, Malapuram

During my time as a Sales Executive at Modern Marketing in India, I was responsible for developing and maintaining relationships with clients and achieving sales targets. I also collaborated with cross-functional teams to develop effective marketing strategies and identify new business opportunities. My time at Modern Marketing taught me valuable skills in customer service, negotiation, and market analysis.

- Developed and maintained client relationships
- Achieved sales targets
- Collaborated with cross-functional teams
- Identified new business opportunities

January 2014 - Now

Sales

Al karama oasis trading LLC / United Arab Emirates, Dubai

In my previous role as a Sales Representative at Al Karama Oasis Trading LLC in the United Arab Emirates, I was responsible for developing and maintaining relationships with clients, negotiating sales deals, and meeting sales targets. With a strong understanding of the company's products and services, I effectively communicated their value to potential customers, resulting in increased sales and revenue.

- Developed strong client relationships
- Negotiated successful sales deals
- Met and exceeded sales targets
- Effectively communicated product value

Self-Motivation



Market Analysis



Hobbies

Reading

Traveling

Bike riding

Photography

Courses

Photoshop

2011

Royal institute

Links

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Languages

Malayalam

English

Hindi