

NASHAJ M SALES MANAGER

HIGHLY MOTIVATED AND RESULTS-ORIENTED SALES PROFESSIONAL WITH SIX YEARS OF EXTENSIVE EXPERIENCE IN THE FIELD.

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ashajn1@gmail.com

AC villa 2, 42 B Street, Hor Al Anz, Near Abu Baker Al Siddique-Metro Station Dubai, UAE

EDUCATION

HM Orphanage Industrial Training Institute 2017

Higher Secondary School
GOV. HSS Karakunnu

2014

EXPERTISE

Customer management
Adaptability
Consistency
Strong leadership ability
Decision making

LANGUAGE

Hindi Malayalam English Tamil

Arabic

PASSPORT DETAILS

Passport No : S7899938

Place of issue : Kozhikode

Date of issue : 11/12/2018

Date of expiry : 10/12/2028

Visa status : Visit visa

PERSONAL DETAILS

Date of birth : 21/01/1997 Marital status : Single

EXPERIENCE

SALES MANAGER

Feb 2021- June 2023

Excellent Tyres ,MRF Manjeri

DUTIES AND RESPONSIBILITIES

- Overseeing the sales team.
- Setting sales targets, and developing strategies to achieve.
- Maintain customer relationships.
- Monitoring inventory levels
- · Analyzing market trends
- Providing exceptional customer service.
- Train and motivate the team.
- Ensure the showroom operates smoothly while maximizing profitability.

SALES EXECUTIVE

Mar2019 - Jan 2021

Reymonds Men's Clothing store, Manjeri

DUTIES AND RESPONSIBILITIES

- Assisting customers in selecting garments.
- Providing personalized fashion advice.
- Ensuring a positive shopping experience.
- Upselling and cross-selling products.
- Handling customer queries and complaints.
- Inventory management.
- Identify the customer's needs.
- Assisting team members.

SALES EXECUTIVE

Mar2017 - Nov2020

Vagabonds Mens Hub, Manjeri

DUTIES AND RESPONSIBILITIES

- Helping consumers choose cloth.
- Providing personalized fashion advice.
- Making sure they have a good shopping experience.
- Upselling and cross-selling products.