

# NEFIN GURUNG

## MERCHANDISER



### CONTACTS

+971 521925323

nefin7002@gmail.com

Dubai UAE

### ABOUT ME

Date of Birth : 29/12/1992  
Nationality : Nepalese  
Gender : Male  
Marital Status : Married  
Passport No : 12164174  
Date of Expiry : 15 MAR 2031  
Visa Status : Employment Visa

### EDUCATION

High School, 12th

### SKILLS

- Merchandiser & Light Vehicle Driver
- Time Management
- Leadership
- Effective Communication

### LICENSE DETAILSE

- Licence Number : 4510572
- Issued Date : 21-06-2023
- Expiry Date : 21-06-2025
- Category : Light Vehicle

### LANGUAGES

- English ●●●●●●
- Arabic ●●●●●●
- Hindi ●●●●●●
- Nepali ●●●●●●

### PROFILE

I am seeking opportunities to join a company that can help me in enhancing my skills, strengthening my knowledge and realising my potential. I am willing to explore a wide variety of opportunities that can help me gain perspective.

### WORK EXPERIENCE

#### SHOWROOM MERCHANDISER

UNIONCOOP  
05 SEP 2019 now till date in Dubai UAE

- Plan and develop merchandising strategies that balance customers' expectations and company's objectives
- Analyse sales figures, customers reactions and market trends to anticipate product needs and plan product ranges/stock
- Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales
- Maximise customer interest and sales levels by displaying products appropriately
- Produce layout plans for stores and maintain store shelves and inventory
- Forecast profits/sales and plan budgets
- Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc
- Build constructive customer relationships and team with channel partners to build pipeline and close deals
- Remain up to date with industry's best practices

#### GORKHA DEPARTMENT STORE

SALESMAN  
Sukhedhara Kapan-Nepal  
2 Years

- Welcomes customers by greeting them; offering them assistance.
- Directs customers by escorting them to racks and counters.
- Advises customers by providing information on products.
- Helps customer make selections by building customer confidence; offering suggestions and opinions.
- Documents sale by creating or updating customer profile records.
- Processes payments by totaling purchases; processing checks, cash and store or other credit cards.
- Keeps clientele informed by notifying them of preferred customer sales and future merchandise of potential interest.
- Contributes to team effort by accomplishing related results as needed..

### DECLARATION

I here by declare that all the information mentioned above is true to the best of my knowledge and belief