



# NIDHEESH K.S

## SALES ASSOCIATE

Collaborative, friendly, and driven professional with 3 years of experience in the industry. Delivers high-quality and consistent customer service while multitasking in fast-paced work environments. Skilled in marketing store products, resulting in a 7% increase in annual store revenue. Communicates effectively with team members, management, and customers. Looking to bring my expertise and experience to help Ilia bring natural skin care closer to customers.

## Contact

### Phone

054 236 5814

### Email

nidheeshksshaji@gmail.com

### Address

Sharjah, U.A.E.

## Education

2010

**Higher Secondary Graduation**

2008

**High School Graduation**

## Expertise

- Cash Deals
- Billing
- Ms Office
- Customer Service
- Communication Skills
- Motivational Skill

## Language

English

Hindi

Tamil

## Experience

2020-2022

Karimbil Super Bazar - Idukki, Kerala

**Sales Associate**

- Serves customers by selling products and meeting customer needs.
- Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factors.
- Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Submits orders by referring to price lists and product literature.

2019-2020

Apple Mobiles Ernakulam, India

**Sales Associate**

- Increased sales and customer satisfaction by implementing strong multitasking capabilities and a high level of technical knowledge.
- Possess the natural ability to diffuse difficult situations and offer solutions to provide customer satisfaction.
- Worked directly with vendors to increase sales numbers and customer satisfaction
- Engage in conversation with customers to ensure customer satisfaction.

2017-2018

Bismi Hypermarket Ernakulam, India

**Sales Associate**

- Greet customers.
- Help customers find items in the store.
- Check for stock at other branches or order requested stock for customers.
- Provide customers with information about items.
- Ring up purchases.
- Elevate complaints to management.
- Keep track of inventory.

## Reference

Available Upon Requests