



NIJILESH N K

Kuttiattoor
Kannur, Kerala

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ABOUT ME

I am a versatile professional with excellent people management skills and comes with **10+ years** of experience in **Retail**. I am looking for a career-oriented position in a progressive organization where my experience, hard work and dedication can fuel me to accomplish the goal of the organization along with my career growth.

SKILLS

PROFESSIONAL

Staff Management



Customer Handling



Improving Store Sales



Speed invoicing



Office clerical duties



MS office Tools



Audio Editing Tools



PERSONAL

COMMUNICATION



ORGANIZATION



NIJILESH N K

Business Developing Officer

Relevant Employment History

Business Developing Exicutive – Sales Supervisor 2022 to 2024

[Simply Brazilian food & beverages Trading LLC](#)

As a business development Officer am responsible for driving business growth. Need to develop a network of contacts to attract new clients, research new market opportunities, and oversee growth projects, making sales projections and forecasting revenue, in line with projected income.

Sales Representative 2018 To 2022

[NAJAM AL AKHLAS GENERAL TRADING -DUBAI](#)

As a salesperson Greets potential customers, listens to their needs and problems, and steers them toward products and services that can help them to address their needs.

Marketing Executive 2012 To 2017

[SRUTHI LINES DISTRIBUTION LLC](#)

A Marketing Executive is ideal for someone ambitious, creative, confident, and eager to learn. am responsible for supporting the marketing team and i need to demonstrate that you have a flare for organization and the ability to deliver activities within budget.

Experience Summary

In my 10+ years of career with retail, I have taken up various roles such as retail store manager, sales representative and Business Development Officer

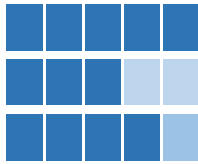
As a **Marketing Executive**, I was responsible for and have strong experience and a successful track record in the following key areas

- meeting with clients virtually or during sales visits.
- demonstrating and presenting products.
- establishing new business.
- maintaining accurate records.
- attending trade exhibitions, conferences and meetings.
- Reviewing sales performance.
- negotiating contracts and packages.

TEAM PLAYER

CREATIVITY

SOCIAL



In my role as a **Sales Representative**, I was responsible for,
Achieve agreed-upon sales targets and outcomes within schedule.
Coordinate sales efforts with team members and other departments.
Analyze the territory/market's potential, and track sales and status.

As a Business Development officer

As a Business Development Manager am responsible for helping organizations obtain better brand recognition and financial growth. am coordinating with company executives and sales & marketing professionals to review current market trends to propose new business ideas that can improve revenue margins.

EDUCATION

- B Com
- Diploma in Computer Applications

PERSONAL DETAILS:

Date of Birth : 25th April 1988
Gender : Male
Nationality : Indian
Languages Known : English, Hindi, and Malayalam.
Passport No : V3828591
DL No : 4464608
Place of Issue : Kozhikode
Date of Expiry : 01/11/2031
Visa Status : Cancelled

I hereby declare that the information given in this CV is accurate and fair reflection of my ability.

Place: dubai

Nijilesh N K