#### **NIKESH P S**

## **EXPERIENCE**

#### Maattam supermarket

10/03/2020 - 10/07/2020

salesman

Dynamic and results-oriented salesman. Demonstrated track record of surpassing sales targets, building robust client relationships, and closing high-value deals. Skilled in prospecting, consultative selling, and fostering customer loyalty. Proven ability to drive revenue growth through strategic sales techniques and effective negotiation.

#### Allens fashions

1/8/2020 - 10/3/2021

salesman

Greeted the customers, deciphering and anticipating latest clothing trends.

Handled other essential tasks like merchandising, housekeeping and stocking.

Performed the tasks of entering name and phone numbers of potential customers for future reference.

Responsible for responding to customer queries and update latest upcoming dress to customers.

Handled the tasks of handling cash as well as processing payments through credit cards. Responsible for interacting and communicating with customers on phone or in person to determine and meet their merchandise requirements. Stocked merchandise, helped customers, answered customer phone calls, cleaned the sales floor.

# **EDUCATION**

calicut unuversity

2020-23

Bsc computer science couse completed

khss thottara

2019

Higher secondary pass

## CONTACT

- @ nikeshparakkottil37@gmail.com
- 555746572
- Al nahda, Dubai

# SKILLS

 Product demonstration, Object handling, Target setting, Confident communicator, Sales reporter

#### PERSONAL DETAILS

Date of Birth : 11/03/2001

o Marital Status : Single

Passport : V4792805

Driving Licence: Indian

Place : Kerala ,india

## • kottappuram central school

2017

SSLC

98%

#### • itek

2020

Diploma in web design

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