



NIRMAL GURUNG

SALES

CONTACT

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SHARJAH

DETAILS

Date of Birth : 25/12/2003

Martial Status : Single

Nationality : Nepal

Passport : PA12801245

Gender : Male

VISA Status : Employment Visa

SKILLS

- Effective Communication
- Product Expertise
- Customer Service
- Problem Solving
- Business Acumen
- Sales Demoing
- Negotiating
- Salesmanship

LANGUAGES

- English
- Hindi
- Nepali



PROFILE

Highly energetic and driven sales representative constantly achieves revenue targets, exceeds client networks, and accomplishes company objectives with exceptional communication, interpersonal, and leadership skills. Manages zones with a structured and effective strategy to capture new clients to maximize growth opportunities.



EDUCATION

+2
Shaheed Samarak college | Nepal



WORK EXPERIENCE

HYPER RAMEZ SHARJAH, UAE 2023 - PRESENT
Sales Man

RESPONSIBILITIES

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Checking the manufacturing and expiry dates properly
- Also check the quality, quantity and display of an item
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback