

Abdul Nabsar Bansavad

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EDUCATION

Mangalore University | **Bachelor of Commerce**

Mangalore,India

Kerala Board | **Higher Secondary Certificate**

Kerala, India

SKILLS

- Sales
- Upselling
- Self motivated
- Active learning
- MS Excel
- Patience
- Travel assistance
- Flexibility
- Time management
- Communication
- Adaptability
- Attention to detail
- MS Word
- Sales
- Customer service
- negotiation skills
- Interpersonal skills
- IT
- Reservations
- E mail
- Passion

EXPERIENCE

IT Accessories Sales Promoter | Sharaf DG

- Consulted with customers to understand exactly what their needs were and provided tailored recommendations and promotions and upcoming events.
- Communicated with customers. team members. and superiors to reinforce proper procedures
- Provide exceptional assistance and customer services.
- Attend all customer queries in a timely and appropriate manner.
- Build valuable relationships with customers.
- Maintain excellent working relationships with clients to update them on new services while at the same time work towards constantly improving working relationships.
- Assisted in maintaining. merchandising. and housekeeping throughout the Mobile Sales department

Xiaomi Telecom Sales Promoter | Sharaf DG

- Provide the highest standard of customer service to all clients
- Providing accurate and up-to-date information about the products and services to the valued customers.
- Keeping records of sales, customer interaction and registration
- Provide exceptional assistance and customer services.
- Attend all customer queries in a timely and appropriate manner.
- Build valuable relationships with customers.
- Maintain excellent working relationships with clients to update them on new services while at the same time work towards constantly improving working relationships.

Front Office Receptionist | Lulu Hypermarket

- Greet all guests, assist and deliver top-notch customer service.
- Provided exceptional customer service by promptly and accurately
- responding to inquiries either through various digital communication channels, such as chat and social media platforms or through voice support
- Assist with administrative and clerical tasks as needed.
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CERTIFICATIONS

Google Digital Garage Fundamentals of Digital Marketing Certificate

Certification course by Google that helped to explore the important concepts and strategies of digital marketing.

Certificate In Financial Accounting

LANGUAGES

- | | |
|--------------|-------------------------------|
| ● English | Full Professional Proficiency |
| ● Hindi/Urdu | Full Professional Proficiency |
| ● Malayalam | Native |

INTERESTS

Traveling, Reading

DECLARATION

I hereby declare that all the information furnished above is true to the best of my knowledge and belief.

Abdul Nabsar Bansavad

Applicant