**NANDHAKUMAR R**

**(Employment Visa)**

**SALES EXECUTIVE**

*High-performance professional with an impressive track record and experience in handling operations demonstrated success in effectuating plans for enhancing the organization's image & promoting other products in coordination with internal/external departments, achieving revenue growth.*

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| **#ABOUT**   * **Competent, diligent &amp; result-oriented RETAIL SALES EXECUTIVE** with over 7 years of experience that reflects year-on-year success in achieving objectives & optimizing the entire value chain of business. Adroit in ensuring compliance with statutory requirements, following governing regulations, productively heading operations, and maintaining an excellent rating. * Overcoming complex challenges and making the right decisions; exploring & developing new markets, accelerating growth & attaining goals. * Distinguished career reflects continual advancement, a depth of practical & diversified leadership experience, and consistent achievements in driving cost-effective business strategies and initiatives that produce dynamic business results. * Provided business expansion experience & leadership skills to drive functions, coordinate with other departments, motivate staff, and promote customer satisfaction.   **#CAREER OUTLINE**  **Dec 2019 – Present| National Hypermarket LLC | Retail sales executive**   * Monitoring inventory levels and replenishing stock as needed. * Achieving monthly sales target and developing sales strategies * Observe and keep current inventory levels, process purchasing orders as required, track orders and investigate problems. * Actively record purchases, maintain the database, perform physical inventory counts, and reconcile actual stock counts to computer-generated reports. * Coordinating the logistics of purchase orders, stock transfers, deliveries, tagging, and processing. * Handling customer complaints and provide appropriate solutions for customers. * Tracking inbound and outbound orders to prevent overstocking and out-of-stock (OOS). * Analyzing and reviewing supply chain data to identify and resolve issues. * Generating purchase and pricing reports, supply chain analysis, and inventory management systems.   **Nov 2015 – Oct 2019| Muthoot Fincorp Ltd | Customer service executive**   * Worked in charge role when the manager in on leave/meeting. * Resourcefully handled marketing and cross-selling of products and services. * Proactively involved in buying and selling all major country currencies. * Shadowed and conformed with the company’s safety policies, standards and measures. * Performed basic math functions to collect payments and make change * Operated registers, scanners, scales and credit card/debit card terminals * Handled exchanges and refunds in a quick, efficient manner * Maintained accurate cash drawer * Taken a tally of the funds in the cash register when required during a shift and produce a transaction report | **# CONTACT DETAILS**  🕿971547346631  🖂 [nandha77rnk@gmail.com](mailto:nandha77rnk@gmail.com)  **# KNOWLEDGE PURVIEW**   * Merchandising * Marketing * Inventory Management * Cash Handling * Customer Service * Relationship Management * Queries Management * Client Relationship Management * Team Management * Customer Escalations * Staff management   **# ACADEMIC CREDENTIALS**   * BCA from St. Joseph’s college of arts and science in 2012 with 58%. * 12th from Govt. Hr. Sec.School in the year 2009 with 56%. * SSLC with from Govt. Hr. Sec.School in 2007 with 60%.   *Technical Skills:*   * Microsoft Office (Word, Excel, PowerPoint) * Tally ERP   **#PERSONAL DETAILS**   * **Date of Birth**: 6th May 1992 * **Nationality**: Indian * **Marital Status**: Single * **Languages Known**: English, Hindi, Tamil and Malayalam * **Location**: Fujairah   **#DRIVING LICENCE**   * **License number**: 268272 * **Issue date** :20-09-2023 * **Valid till** : 19-09-2025 |  |