**NANDHAKUMAR R**

**(Employment Visa)**

**SALES EXECUTIVE**

*High-performance professional with an impressive track record and experience in handling operations demonstrated success in effectuating plans for enhancing the organization's image & promoting other products in coordination with internal/external departments, achieving revenue growth.*

|  |  |  |
| --- | --- | --- |
| **#ABOUT*** **Competent, diligent &amp; result-oriented RETAIL SALES EXECUTIVE** with over 7 years of experience that reflects year-on-year success in achieving objectives & optimizing the entire value chain of business. Adroit in ensuring compliance with statutory requirements, following governing regulations, productively heading operations, and maintaining an excellent rating.
* Overcoming complex challenges and making the right decisions; exploring & developing new markets, accelerating growth & attaining goals.
* Distinguished career reflects continual advancement, a depth of practical & diversified leadership experience, and consistent achievements in driving cost-effective business strategies and initiatives that produce dynamic business results.
* Provided business expansion experience & leadership skills to drive functions, coordinate with other departments, motivate staff, and promote customer satisfaction.

**#CAREER OUTLINE****Dec 2019 – Present| National Hypermarket LLC | Retail sales executive*** Monitoring inventory levels and replenishing stock as needed.
* Achieving monthly sales target and developing sales strategies
* Observe and keep current inventory levels, process purchasing orders as required, track orders and investigate problems.
* Actively record purchases, maintain the database, perform physical inventory counts, and reconcile actual stock counts to computer-generated reports.
* Coordinating the logistics of purchase orders, stock transfers, deliveries, tagging, and processing.
* Handling customer complaints and provide appropriate solutions for customers.
* Tracking inbound and outbound orders to prevent overstocking and out-of-stock (OOS).
* Analyzing and reviewing supply chain data to identify and resolve issues.
* Generating purchase and pricing reports, supply chain analysis, and inventory management systems.

**Nov 2015 – Oct 2019| Muthoot Fincorp Ltd | Customer service executive** * Worked in charge role when the manager in on leave/meeting.
* Resourcefully handled marketing and cross-selling of products and services.
* Proactively involved in buying and selling all major country currencies.
* Shadowed and conformed with the company’s safety policies, standards and measures.
* Performed basic math functions to collect payments and make change
* Operated registers, scanners, scales and credit card/debit card terminals
* Handled exchanges and refunds in a quick, efficient manner
* Maintained accurate cash drawer
* Taken a tally of the funds in the cash register when required during a shift and produce a transaction report
 | **# CONTACT DETAILS** 🕿971547346631🖂 nandha77rnk@gmail.com**# KNOWLEDGE PURVIEW*** Merchandising
* Marketing
* Inventory Management
* Cash Handling
* Customer Service
* Relationship Management
* Queries Management
* Client Relationship Management
* Team Management
* Customer Escalations
* Staff management

**# ACADEMIC CREDENTIALS** * BCA from St. Joseph’s college of arts and science in 2012 with 58%.
* 12th from Govt. Hr. Sec.School in the year 2009 with 56%.
* SSLC with from Govt. Hr. Sec.School in 2007 with 60%.

*Technical Skills:** Microsoft Office (Word, Excel, PowerPoint)
* Tally ERP

**#PERSONAL DETAILS*** **Date of Birth**: 6th May 1992
* **Nationality**: Indian
* **Marital Status**: Single
* **Languages Known**: English, Hindi, Tamil and Malayalam
* **Location**: Fujairah

**#DRIVING LICENCE*** **License number**: 268272
* **Issue date** :20-09-2023
* **Valid till** : 19-09-2025
 |  |