



Naresh banavath

Contact

Address:
Ajman city uae

Phone:
+971525237795

E-mail:
Banavathnaresh833@gmail.com

Additional Skills

- Multi tasking
- customer service
- Sales
- POS systems operating
- Ms office
- Negotiation
- work under pressure
- Hospitality management
- team leader
- problem solving

Professional Summary

An Sales resume should highlight their ability to build and maintain customer relationships, generate new business, and increase sales revenue. It should emphasize their skills in negotiation, proposal presentation,demonstrating their impact on deal size, business acquisition, and cash flow. The resume should also showcase their experience in developing sales strategies, participating in marketing events, and collaborating with other departments to improve customer satisfaction and cross-selling opportunities.

Work Experience

07/2018_09/2020

Varun motors Nizamabad

Salesperson

- . Greet customers arriving at the dealership
- . Showcase the dealership's vehicles and explain their features and warranties to customers
- . Answer customer questions about cars, financing and purchase process
- . Accompany customers on test drives, collecting licenses and documentation beforehand per best practices
- . Negotiate car prices and trade-in values for customers' vehicles
- . Coordinate with the finance department to determine each customer's financing and ownership options
- .Contact past customers to ensure they are satisfied with their vehicles

01/2021-11/2023

Pangulf group uae

Cashier cum sales

- . Processing sales transactions and taking payments
- . Calculating the cost of products or services
- . Calculating and returning change for cash transactions
- . Maintaining adequate change denominations and requesting additional change
- . Answering customer questions about products or services and providing recommendations based on customer needs
- . Reconciling cash drawers and sales receipts
- . Reporting issues with equipment
- . Working with the team to meet store sales goals
- . Maintaining clean and tidy checkout and merchandise areas.

Education

07/2014_05/2017

Slc's polytechnic college Hyderabad

Diploma civil engineering

03/2019_05/2020

Frankfinn institute of air hostess training

Hospitality and customer service

Languages

English

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Hindi —

Telugu —

Additional information

PASSPORT DETAILS

- Passport no :- RO118029
- place of issue :- Nizamabad
- Date of

issue :- 22-04-2017

- Expiry Date :- 21-04-2027
- Visa status :- canceled visa