



# NASEEM AHAMED

## Sales Executive Cum Cashier

[WWW.LINKEDIN.COM/IN/NASEEMAHAMED97](https://www.linkedin.com/in/naseemahamed97) / [naseemazeem3@gmail.com](mailto:naseemazeem3@gmail.com) /0557875187

**Summary** Results-oriented Sales Professional with a proven track record of driving revenue growth and enhancing brand visibility. Leveraging a comprehensive understanding of market trends and consumer behavior, I excel in developing sales strategic campaigns and executing effective sales targets.

**Educational Qualifications**

- ✓ **BBA MANAGEMENT (Reading)**  
IIC University of Technology - Cambodia
- ✓ **Human Resources Management Diploma**  
BIMT Campus Colombo -Sri Lanka - 2016-2018
- ✓ **Business Management**  
E-Soft Metro Campus Sri Lanka - 2015
- ✓ **Zahira College Matale – Ordinary Level- 2013**  
2-A/ 1-B/ 3-C/ 1-S

**Work Experience**

- 1. SENIOR SALES EXECUTIVE (LANKA POLYSACKS PVT LTD) 04/2019 – 02/2024**
  - Engaging with potential clients, understanding their needs, and presenting product/service solutions.
  - Analyzing sales data and customer feedback to refine strategies and improve performance.
  - Devising and Presenting Ideas and Strategies for Promotional Activities.
- 2. SALES EXECUTIVE (LANKA POLYSACKS PVT LTD)- 04/2017 04/2019**
  - Identify and research potential customers or clients.
  - Build and maintain relationships with existing and potential customers.
- 3. ASSISTANT SALES EXECUTIVE CUM CASHIER (LANKA POLYSACKS PVT LTD)-05/2015 04/2017**
  - Count and verify the cash drawer at the beginning and end of each shift.
  - Process customer purchases accurately and efficiently.

**Skills & Expertise**

- Creativity
- Interpersonal Skills
- Time Management
- Customer Friendly

**Communication** **Excellent Communication Skills**

- English
- Tamil
- Sinhala

**Interests**

Reading Books  
Music  
Travelling

**References** **Non-related reference will be provided up on request.**