



Muhammed Naswif

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E-mail:
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Personal Details:

DOB
28 July 1999

Sex
Male

Nationality
Indian

Languages Known
English, Hindi &
Malayalam, Tamil

Passport No.
R5046351

Visa Status
Residence Visa

Driving License
Indian

UAE: Manual

Religion:
Muslim

Overview :

To pursue a challenging career and be a part of progressive organization that gives a scope to enhance my knowledge and utilizing my skills towards the growth of the organization. I am currently looking for a suitable opportunity with your company that will not only challenge me professionally and also allow me to develop my knowledge & potential further.

Career History

Unitra international LLC

Duration: 01/01/2023 - Present

Designation : Merchandiser

Job Responsibilities:

- Planning and developing merchandising strategies.
- Analysing sales figures, market trends and customer behaviour to determine product needs.
- Stocking sales floor shelves and creating attractive product displays.
- Determining the need for and implementing product promotions, price changes, mark downs, clear outs, etc.
- Ensuring retail staff are well informed on product details and promotions.
- Maintaining and tracking inventory.
- Liaising between customer and company.
- Forecasting sales and profits.
- Managing budgets.

Unitra international LLC

Duration: 01/08/2021 -30/12/2022

Designation : Shelf Filler

Job Responsibilities:

- Collaborating with suppliers, manufacturers, and retailers to ensure proper execution of merchandising plans
- Ensuring retailer compliance with merchandising strategies
- Creating and organizing promotions and advertising campaigns
- Maintaining inventory of products
- Gathering information on market trends and customers' reactions to products
- Analysing sales data - reporting growth, expansion, and change in markets

Max Fashion LLC- India Kerala

Duration: 01/06/2019 – 01/12/2020

Designation : Sales Associates

Job Responsibilities:

- Welcoming customers into the shop
- Serves customers by helping those select products.
- Explaining to customers the best products for their needs
- Drives sales through engagement of customers, suggestive selling, and sharing product Knowledge.
- Greets and receives customers in a welcoming manner.
- Responds to customers questions.
- Directs customers by escorting them to racks and counters.
- Provides outstanding customer service.
- Documents sales by creating or updating customer profile records.
- Manages financial transactions.

LEVI STRAUSS & CO -India, Kerala

Duration: 01/05/2018 – 01/06/2019

Designation :Cashier Cum Customer Service

Job Responsibilities:

- Manage transactions with customers using cash registers
- Scan goods and ensure pricing is accurate
- Collect payments whether in cash or credit
- Issue receipts, refunds, change or tickets
- Redeem stamps and coupons
- Cross-sell products and introduce new ones
- Resolve customer complaints, guide them and provide relevant information
- Greet customers when entering or leaving the store
- Maintain clean and tidy checkout areas
- Track transactions on balance sheets and report any discrepancies
- Bag, box or gift-wrap packages
- Handle merchandise returns and exchanges

Educational Qualification

S.S.L.C from Kerala Board Education, India

Higher secondary from Kerala Board Education, India

Skills:

- Hard Working, Proficient, Committed & Flexible.
- Ability to work in group as a good team player.
- Good supervision skills
- Accounting skill
- Ambitious, helpful & well organized.
- Straight forward & honest

Reference: Will be provided upon your request

I hereby declare that the above-mentioned information is correct and true to the best of my knowledge.

Yours Sincerely

Muhammed Naswif

Date: 01-04-2023

Place: Dubai