



ABOUT ME

I am a passionate and creative, highly engaging professional with a successful track record of leading high performing teams, and delivering results across a broad range of highly competitive industry vertical.

SKILL

Strong communication skill

Building strong rapport with customer

Self motivated & driven by target

Product Knowledge

Negotiating & closing sales

Customer Acquisition & retention

LANGUAGE

English

Hindi

Malayalam

NAVIN VARGHESE

SALES EXECUTIVE

CONTACT

+971 547191460

navinvarghese20@gmail.com

Ajman, United Arab Emirates

EXPERIENCE

2022 - till
date

SALES EXECUTIVE

UNIVERSAL PACKAGING LLC, Ajman

*Assist and sell packaging materials like TWIST PVC, BOPP, Laminates, all kinds of food packages and other packaging machineries to customers and to get repeat orders from existing clients.

*Dealt with PVC film Production equipment, Vacuum metalizing machine etc.

*Sales of mono layer packing materials, Polyester based laminates, BOPP based laminates, paper based laminates, pouches etc

*Proven track record of sales

*Sales of inkjet and laser printers, thermal transfer printers, food inspection systems, X-ray inspection systems etc.

2019-2022

PROCUREMENT OFFICER

TECKNOMAK LLC, Abu Dhabi

*Procure commodities and services including vehicles with CICPA pass

*Preparing order specifications, estimates, bids, contracts etc. Validate daily purchase requisitions (PO). Comparison sheet and LPO preparation

DOCUMENTATION

Valid UAE driving license

Valid passport

2016-2019

SALES ENGINEER

URUGUAY TRADING LLC, ABU DHABI

*Dealing with sales of Safety Equipment & Clothing Such As Breathing Apparatus, Safety Footwear, Shower / Eye Washers, Heat/ Cold Clothing, Safety Glasses, Full Body Harness, Webbing Slings, Safety Signs, Detectors, Hand Gloves, Safety Posters, Marine / Spill Kits, Stretchers, Wind Socks & First Aid Kit.

EDUCATION

2015-2017

Master Of Business Administration

Mahatma Gandhi university

2010-2014

Bachelor of Business Administration

Mahatma Gandhi University

PERSONAL DETAILS

Date of Birth : 11/11/1993

Nationality : Indian

Marital Status : Married