## NAVNEET SARAFF

+971 50 705 7221 | navneetsaraff@gmail.com Dubai, UAE | LinkedIn: linkedin.com/in/navneet-saraff-a7492644 UAE Resident Visa Holder



#### **PROFESSIONAL SUMMARY**

Dynamic and results-driven management professional with over 12 years of experience in the textile and garments industry, specializing in people relations, business administration, and strategic partnerships. Proven track record of managing cross-functional teams, optimizing operations, and strengthening partner relationships to achieve sustainable growth. Currently based in the UAE with a valid resident visa and seeking growth opportunities in business operations, administration, or strategic management roles.

#### EXPERIENCE

Strategic Partner

Constant Global LLC, Dubai, UAE

Apr 2024 - Present

- Spearheading partnerships and business growth strategies for textile and uniform solutions in the UAE market.

- Building client relationships and driving revenue through consultative sales and market expansion.

- Supporting operational and administrative functions to align with UAE regulatory and market requirements.

Senior Manager - People Relations & Administration

Shyamjee Group, India

Apr 2013 - Apr 2024

- Led HR and administrative operations across textile and furnishing retail businesses with a team of 50+ staff.

- Implemented workforce policies, performance evaluation systems, and team development programs.

- Oversaw vendor relations, procurement processes, and internal controls to optimize business efficiency.

- Played a key role in aligning people practices with business goals, leading to increased retention and productivity.

### EDUCATION

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UAE Resident Visa Holder

MBA - Marketing & Finance

Amity University, Haryana, India | 2011 - 2013

**Bachelor of Commerce** 

University of Rajasthan, India | 2008 - 2011

CA Inter (Group I)

The Institute of Chartered Accountants of India (ICAI) | 2011

### SKILLS

- Business Strategy & Operations
- People Management & Team Leadership
- Administration & Compliance
- Client Relationship Management
- Budgeting & Financial Planning
- Textile & Garments Sector Expertise
- MS Excel, Tally ERP, Word, PowerPoint

### LANGUAGES

English (Fluent) | Hindi (Native) | Marwari (Native)

