**Neeraj Bulani**

Holding U.A.E driving license

91 7357687369

nerubulani@yahoo.com

**PROFSESIONAL PROFILE**

Over 15 years of progressive experience in food product sales, business development, marketing, and consulting management in highly competitive segments of the food industry. As a senior proven producer of sales and profit with ability to pinpoint business opportunities, also plan, develop, and execute effective business strategies under challenging market conditions. A high-energy leader with distinctive people skills.

**KEY COMPETENCIES**

• P&L Management

• Training and Mentoring

• Collections

• Business Strategies

• Organization and Multi-Tasking

• Building strong, lasting relationships between customers and suppliers

• Writing business plans for all current and opportunity.

• Problem Analysis and Resolution

• Utilize, review and update the client database.

• Monitoring sales target.

• Provided excellent customer service to all customers

• Maintain the brand value in modern trade Sales Account Management

• Meeting with clients face to face promote the business through presentations

**Silk Route Beauty Products Dec 2016 to Nov 2019**

Sales Supervisor

Silk Route is manufacturer for soap, dish wash, hand wash

Handling complete uae

**EMSONS FOOD STUFF LLC May 2015 to May 2016**

Key Accounts Executive

Handling the Chain of Outlets Al Maya Group, Park n Shop Group, T. Choithram

**DOFREEZE LLC MANUFACTURE OF EURO CAKE JULY, Dubai July 2013 to Nov 2014**

Key Accounts ASST MANAGER /Al Ras (export zone)

Do freeze is established as one of the leading players in the bakery industry in the middle east and Asia with state of the art manufacturing facility and production lines to produce premium quality, long shelf-life branded cakes with an extensive sales network in over 45 countries.

Maintain the brand value in modern trade

Monitoring sales target for distributor

Giving new ideas to increase sales

Handling al ras export market and exporting cake from al ras

**EMSONS FOOD STUFF LLC Feb 2011 to May 2013**

Key Accounts Executive

Handling the Chain of Outlets Carrefour, Safeer Group, Al Maya Group, Park n Shop Group, T. Choithram, Al Ras Market

**M.H. ENTERPRISES L.L.C DUBAI July 2009 to Jan 2011**

Al Ras Dubai Shop Incharg

A leading trading company, trading in import, export and are wholesalers of foodstuff. Handling Al Ras Shop Export Market Deira Exporting Foodstuff.

**SAFEER GROUP OF COMPANIES SHJ. U.A. E April 1994 to May 2006**

Al Safeer Group of Companies the leading Retail group in GCC (which has Hyper Markets, Super Market, Departmental stores & Fashion outlets in uae.

**EDUCATIONAL BACKGROUN** **BACHELOR OF COMMERCE (B.COM)**

Calorx Teachers University (Gujarat)

**EXTRA QUALIFICATIONS**

Good Knowledge of Computers along with Excel, Word.

Proficiency in Internet & Emails.

**LANGUAGE KNOWN**

Fluent in English, Hindi, Arabic (Oral).

**PERSONAL DETAILS**

Experience : More than 15 Years

Nationality : Indian

Religion : Hindu

Date of Birth : 11/09/1972

Marital Status : Married

Personal Strength : Organization skills with Team spirit & can work under pressure.

**PASSPORT & LICENSE**

Passport No. : V2526888

Place of Issue : Dubai (U.A.E)

Driving License :  U.A.E driving license holder currently Expired And I Will Renew