

# NETHRAVATHI

# **ABOUT**

To become a competent & dynamic professional working in an organization that places high value on professional growth for self-motivated individuals seeking challenging assignments for responsible positions.

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## KEY SKILLS

- Microsoft Word
- Excel
- Customer-Relationship Management
- CRM
- Store Operations Management:
- Multitasking
- Cash Handling & Management
- Time Management
- POS System Proficiency
- Customer Service Excellence
- Problem Solving
- Excellent Communication

#### **EDUCATION**

# CHAUDHARY CHARAN SINGH UNIVERSITY

**B.com Graduation** 

**BMM INTER COLLEGE** PUC

# PROFESSIONAL EXPERIENCE

#### TELECOMMUNICATION ASSISTANT

DERBY MARKETTING LLC - DUBAI, UAE

MAY 2024- PRESENT

- Process credit card applications for new customers, setting appropriate credit limits and terms of service based on their credit history and background.
- Assist customers in signing up for a paperless account to enhance efficiency and sustainability.
- Conduct sales calls to potential credit card customers, promoting the benefits of our services and encouraging them to apply.
- Maintain and organize customer records, ensuring all files are up-to-date and properly filed.

### **CUSTOMER SERVICE REPRESENTATIVE**

BLUE BELL IT SOLUTION LLC - DUBAI, UAE

MAY 2023 - APRIL 2024

- Efficiently manage and resolve customer inquiries and complaints through various communication channels including phone, email, and chat.
- Provide technical support and troubleshooting guidance for product-related issues, ensuring customers receive prompt and effective solutions.
- Maintain positive customer relationships by delivering exceptional service and building trust, aiming to enhance customer satisfaction and loyalty.
- Accurately document customer interactions and issues, and generate regular reports to track performance metrics and identify areas for improvement.

# **SALES EXECUTIVE CUM PROMOTER**

**DEALZARBIA TRADING LLC** 

MAR 2022 TO MAY 2023

- Oversee the operations of the kiosk and engage with customers to provide a positive experience.
- Sell products to customers while consistently achieving daily and monthly sales targets.

#### **LANGUAGE**

- English
- Hindi
- Telugu
- Kannada
- Tamil

## STORE CONTROLLER CUM CASHIER

TABLEZ & TOYZ PVT. LTD.- BENGALURU, IN

AUG 2017 - DEC 2021

- Manage petty cash, banking activities, and end-of-day (EOD) procedures.
- Oversee billing processes and handle customer exchanges.
- Ensure accurate collection of customer data during transactions.
- Oversee store operations, including cash handling and petty cash entries.
- Conduct regular store audits to ensure accuracy and compliance.
- Manage and lead the team to achieve set goals.
- Monitor performance by comparing targets to actual achievements.

#### **CUSTOMER RELATIONSHIP EXECUTIVE**

MAHINDRA RETAIL MOM & ME - BENGALURU, IN

OCT 2012 TO MAY 2017

- Maintaining Daily Sales Reports (DSR), managing costs, and overseeing stock levels.
- Visual merchandising and ensuring the quality of stock.
- · Staff welfare and handling in-store activities.
- Addressing customer queries and maintaining a high standard of customer service.
- Managing the loyalty program, organizing events, and handling backend processes such as RTV, STO, and P&L accounts.