



Mohammed Jinshad

Sales Representative

To seek an opportunity in a well known organization that allows me to develop and enhance my skills and become a valuable part of the organization's growth

Contact

Phone

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Email

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Address

Sharjah,UAE

Education

2015

Bachelor of business administration

MES College.Ernakulam

2011

Higher Secondary Certificate in commerce (X11)

Board of HSC Kerala

Expertise

- MS Office

Language

English

Hindi

Malayalam

Experience

2022- 2023

Innovation Chemicals Trading UAE

Sales and operations supervisor

- Identify and research potential clients and leads through various channels, including online research, networking, and cold calling
- Understand clients' business needs and pain points through effective questioning and active listening.
- Negotiate terms, pricing, and contractual agreements to secure successful deals,
- Reviewing daily works and suggesting any improvement measures
- Ensuring project completion as per the set timeline
- Attending any on-site meetings or events

2021 - 2022

Speedtrack Courier Service UAE

Sales representative

- Present, promote, and sell products or services using solid arguments to existing and prospective customers.
- perform cost-benefit and needs analysis of existing and potential customers to meet their needs.
- Establish, develop, and maintain positive business and customer relationships

2019 - 2021

Carrefour UAE

Sales representative

- Strictly adhere to the company code of conduct in all business dealings.
- Achieve volume and value targets through sales at specified prices to the outlets in the salesman territory.

Personal Details

UAE manual license holder

Date of birth: 27.08.1992

Nationality: Indian

Martial Status:Single