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| Paul Vincent R. Bagatila Al Satwa, Dubai U.A.E.  +971 563547180  [bagatilap@gmail.com](mailto:bagatilap@gmail.com)  Visa Status: Visit Visa *EDUCATION*University of Iloilo Iloilo City, Philippines  Bachelor of Science in Marine Engineering (Under Graduate)  S.Y. 2013-2014 Jaro National High School Iloilo City, Philippines  Secondary Education  S.Y. 2006-2010  ***Personal Information:***  Date of Birth: April 06 1993  Religion: Roman Catholic  Nationality: Filipino  Gender: Male  Civil Status: Single |  | *WORK EXPERIENCE*Sales Man **JKS Vape Shop**  **Iloilo City, Philippines**  **January 2024 to Octoberr 2024**   * Welcome guests with a smile and identify customer needs. * Explain products to customers and ask questions to determine the right product for them. * Process customer orders and thank them for visiting us. * Investigate, troubleshoot, and resolve customer complaints with the assistance of your management team.  Waiter (on Call) **Alicia Catering**  **Iloilo City, Philippines**  **January 2022 to December 2023**   * Greeting guests and taking drink and food orders * Staying attentive to the needs of guests in the dining area * Following health code standards with regards to the handling of food * Performing shift duties like delivering racks of cups to the service station, rolling silverware, pre-bussing tables, and wiping tables  Screen Printing/ Clothing Designer **INEXT SPORTWEAR**  **Iloilo City, Philippines**  **January 2017to February 2020**   * Conceptualize outfits and sketch them to clarify the concept to the stakeholders * Manage the design process from conception to final styling and beyond * Choose fabrics and trims. * Work with other fashion designers or assistants to choose seasonal themes. * Make edits to the line and build new concepts   **Sales Representative**  **GOLD STRING COMPANY**  **Iloilo City, Philippines**  **December 2015 to December 2016**   * Present, promote and sell products/services using solid arguments to existing and prospective customers * Perform cost-­benefit and needs analysis of existing/potential customers to meet their needs * Reach out to customer leads through cold calling * Achieve agreed upon sales targets and outcomes within schedule * Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services. * Keep abreast of best practices and promotional trends * Continuously improve through feedback   **Computer Encoder (Home Base)**  **Iloilo City, Philippines**  **March 2013 to September 2013**   * Organize and maintain files and databases, ensuring all records are up-to-date and easily accessible. * Perform regular data entry tasks, including updating information, creating new records, and deleting obsolete ones. * Collaborate with team members to ensure data accuracy and consistency across all systems.   **Car Painter**  **JB LUCKY COMPANY**  **Iloilo City, Philippines**  **February 2011 to January 2013**   * Preparing and cleaning vehicles before painting * Mixing paint to match the required color * Applying layers of primer and paint to vehicles * Inspecting for defects and ensuring a smooth finish * Polishing and waxing vehicles after painting * Carrying out minor repairs |