

CURRICULUM VITAE

Jyothish Mullacheri

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RUWAIS, Abu Dhabi



Objective

To pursue a challenging, creative position as a senior level sales contributor in a dynamic, growth oriented company. This position should be a hands-on, roll up the sleeves opportunity to win sales and generate revenue growth through utilizing the wide variety of Sales and marketing skills I possess.

WORK EXPERIENCE (10 YEARS)

GULF TRADING & REFRIGERATING CO (L.L.C): 2021-2024 (PRESENT)

ROLE: SALES EXECUTIVE

- To deliver the company product to our current and potential customer.
- Provide feedback on Market trends and customer to the sales team.
- Collect payments from customers and record transaction's on customer receipts
- Prepare order forms and sales contracts.
- Monitored stock levels in the van and report any discrepancies to the supervisor.

MARS GULF GENEREL TRADING: 2018-2021

ROLE: MERCHENDISER

- Ensuring the availability of the product at all retail point with proper visibility
- Tracking and monitoring competitors' products and activity.
- Ensure sales route is followed diligently.

CHOITHRAM TRADING COMPANY 2013-2018

ROLE: STOCKER

- Mark items with identifying codes, such as price,stock,or inventory control codes
- Proper weekly forecast to eliminate market returns.
- Maintaining good relation with the customers
- Maintaining FIFO,FEFO,LIFO

KEY SKILLS:

- Problem Solving Skills
- Leadership and communication skills
- Negotiation Skills
- Product Knowledge
- Time Management
- Flexibility
- Achieving Sales Target

Software Knowledge

- SAP
- Excel
- Adobe Photoshop

Educational Qualifications

SSLC in Govt. VHSS, Kasaragod.

□ +2 in Udinoor , Kasaragod

❖ **Personal Profile**

Name : Jyothish. M
Date of Birth : 06-03-1992.
Father's Name : Madhusoodhanan
Sex : Male
Nationality : Indian
Marital Status : Single
Languages known : English, Hindi, Malayalam, and Arabic.

❖ **Passport Details**

Passport No : W8550406
Date of Issue : 27-05-2013
Expiry Date : 24-01-2033
Place of Issue : Kozhikode
Driving License No : (3855482)-Manual
VISA Status : Employment Visa

Date: 31.03.2024

Jyothish Mullacheri