



# SALVADOR C. MACAPALLAG JR.

Sales Merchandiser

## Objective

To secure a challenging position in a well-established organization which will enable to utilize my strong organization skills, as well to gain more experience and knowledge for farther enhance of my career.



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Al Rigga, Dubai United Arab Emirates

## LANGUAGE

- English
- Tagalog
- Basic Arabic

## EXPERTISE

- Communication Skills
- Proficient in Computer
- Sales Marketing
- Negotiation
- Critical Thinking
- Inventory

## EDUCATION

ADAMSON UNIVERSITY OF MANILA,  
PHILIPPINES

Bachelor of Maritime Engineering  
2007-2011

## EXPERIENCE

1004 Gourmet – Sales Merchandiser  
Dubai-United Arab Emirates  
2022 - 2024

- Build a good repertoire with the customers, in order to deliver exceptional service and develop an extensive loyal customer database. and provide salable result in order to reach the daily sales quota and monthly sales target.
- Updates and monitor the promotion and daily price change.
- Received the stock deliveries and properly monitor the stock availability in store area.
- Responsible for proper display of merchandise in the shelves, floor and mass display as per planogram.
- Carry out all duties in accordance with the tasks and descriptions with reference establish rules and policies.

McDonalds Restaurant- Assistant Manager  
Kingdom of Saudi Arabia  
2013 - 2016

- Greet customer and ensure that they are serve with good customer service. Order taking. Serving customers efficiently in a very courteous manner.
- Replenishes supply of linens and other operating equipment. Verbally receives and call back customer orders in a professional manner.
- Accurately entering sales orders into cash register and ensure that items are constantly available. Oversee the general cleanliness and sanitation of all store areas.

## TRAININGS AND CERTIFICATE

- Basic Training with COP, Ship Security Awareness and
- Seafarers Security Duties
- Proficiency Survival Craft and Rescue Boats, Ships Catering
- National Certification. Southern Institute of Maritime Studies