

# NILOFER IRAQUI

## CONTACT

### Phone

+971564617955

### Email

Iraquinilofer720@gmail.com

### Address

#Dubai, UAE

## KEY SKILL

- Proven ability to meet and exceed sales targets
- Strong client relationship management and negotiation skills
- Excellent communication and presentation abilities
- Product promotion and strategic marketing expertise
- Proficiency in Microsoft Office Suite (Excel, Word, Google Docs)

## LANGUAGES

- English: Intermediate
- Urdu: Proficient
- Hindi: Advanced

Enthusiastic and goal-driven sales professional with a proven track record in achieving sales targets and delivering excellent customer service. Adept at building strong client relationships, understanding market needs, and promoting tailored solutions. Seeking to leverage my skills and experience to contribute to the growth and success of a dynamic organization

## WORK EXPERIENCE

### Sales Associate

Reliance Retail, Mumbai, India

Jul 2021- Mar 2023

- Assisted customers in selecting products, driving daily sales by 15%.
- Provided after-sales support and resolved customer inquiries to maintain high satisfaction levels.
- Collaborated with the marketing team to develop promotional campaigns and boost in-store traffic.
- Maintained accurate sales records and inventory management systems.

### AutoCAD Draftsman

Autodesk, Mumbai, India

Feb 2019 – Jul 2021

- Developed technical drawings and collaborated with engineering teams to ensure project accuracy.
- Presented project updates to clients, honing communication skills valuable in sales roles.

## EDUCATION

### DIPLOMA IN ELEMENTRY EDUCATION

Dhunichand Kalani College [Mumbai University]

Jun 2019 - Feb 2021

### HIGHER SECONDERY CERTIFICATE

National Urdu School [Maharashtra Board]

Jun 2018 – Mar 2019

### SECONDRY SCHOOL CERTIFICATE

National Urdu School [Maharashtra Board]

Jun 2016 – Mar 2017

## COURSE

### AutoCAAd

EduCad Learning Solution [Kalyan, Mumbai]

May- 2024