



Nithin Damodar



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Dubai



05/10/1999



Indian



2025/12 UAE LMV DRIVER'S LICENSE



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SKILLS

- Active Listening
- Communication
- Time Management
- Product Knowledge
- Prospecting
- Conflict Resolution
- Client Relationships
- Sales Planning
- Negotiation
- Problem Solving
- CRM Skills

EDUCATION

01/2017 - 04/2020

UNIVERSITY OF CALICUT
Bachelor of Business
Administration

- The Bachelor of Business Administration program offered by University of Calicut provides a comprehensive understanding of business practices and prepares students for successful careers.
- Acquire essential knowledge and skills in management, finance, marketing, and economics.

PROFESSIONAL SUMMARY

Experienced Sales Executive with a proven track record of exceeding sales goals and building strong relationships with clients. Skilled in identifying new business opportunities and developing effective sales strategies to drive revenue growth. Highly motivated and results-driven professional committed to delivering exceptional customer service and driving business success.

WORK HISTORY

10/2024 - 01/2025

Sales ambassador

Whizmo | Dubai , United Arab Emirates

- Established effective communication channels with team members to streamline operations.
- Demonstrated product usage and features to customers.
- Achieved increased brand awareness by engaging with potential clients at events.
- Conducted market research to understand consumer behaviour and preferences.
- Fostered strong relationships with customers to enhance company reputation.
- Analysed data and information to identify issues and create tailored solutions.
- Completed opening and closing procedures, from product replenishment to budget control.
- Participated in cross-functional teams for launching new products successfully.

- Learn from esteemed faculty and gain practical experience through internships and projects.
- Expand your network with industry professionals and alumni.
- Develop critical thinking, leadership, and communication skills to excel in your future endeavors.

UTEK KERALA

Graphic Designing

- - Utek Kerala offers a comprehensive Graphic Designing program for aspiring designers. - This program covers both theoretical and practical aspects of graphic design.
- Develop skills in Adobe Creative Suite and other design software
- Learn about color theory, layout, typography, and branding
- Gain hands-on experience through real-world design projects and internships
- Get the opportunity to showcase your work in design exhibitions and competitions.

UTEK KERALA

Diploma in MS Office

- I successfully completed the Diploma program in MS Office by Utek Kerala, obtaining essential skills such as:
- Proficient use of Microsoft Word, Excel, PowerPoint, and Outlook.
- Creating and formatting professional documents, spreadsheets, presentations, and emails.

- Engaged customers to enhance in-store experience and provide outstanding customer service.
- Accepted card, cash and cheque payments in POS register system.

04/2022 - 10/2024

Sales Executive

AHMED SULTAN TRADING LLC

- As a driven Sales Executive with a proven track record, I excel in creating profitable partnerships while achieving sales targets
- Strategic planning and forecasting
- Strong negotiation abilities
- Exceptional customer relationship management
- Effective communication and presentation skills

04/2019 - 04/2022

Sales Executive & Merchandiser

EL-GROCER

- As a Sales Executive & Merchandiser at El-Grocer, I was responsible for driving sales and ensuring effective merchandising strategies
- Proven track record of exceeding sales targets
- Strong negotiation and communication skills
- In-depth knowledge of merchandising techniques
- Proficient in analyzing market trends and customer behavior

CUSTOM

PERSONAL INFORMATION

- Photography
- Reading
- Volunteering
- Biking
- Videography
- Cooking
- Yoga
- Date of birth: 05/10/1999
- Nationality: Indian