



NITHIN.E

SALES & MARKETING

CAREER OBJECTIVE

Results-driven sales and marketing professional with a proven track record of exceeding revenue targets and driving brand growth. Seeking to leverage my strategic thinking, customer-centric approach, and dynamic communication skills to contribute to a dynamic sales team. Committed to delivering innovative solutions and forging lasting client relationships in a fast-paced and competitive market.

WORK EXPERIENCE

Brite market | Sales Staff

Abudhabi | Present

- Welcome customers with a friendly attitude.
- Maintain store consistently stocked.
- Stay informed about product specifics.
- Assist in receiving new shipments.
- Ensure top-notch customer satisfaction through exceptional service.

Susanth Ceramics | Delivery coordinator

Kerala | Dec 2019 - Dec 2021

- Manage the scheduling and coordination of product delivery
- Plan efficient delivery routes to minimize transit time and cost
- Confirm product orders and specifications to ensure accurate fulfillment
- Keep track of product inventory levels and coordinate with the team

MinaBazar | Billing Staff

Kerala | Jan 2018- Dec 2019

- Ensure accurate scanning of products, correct pricing, and application of discounts or promotions during customer checkouts.
- Handle cash, credit cards, electronic payments, and other forms of tender accurately
- Print or provide digital receipts for customers, including necessary transaction details and store policies.
- Monitor price accuracy on shelves and products, promptly addressing any discrepancies and ensuring the correct prices are reflected at checkout.

Thyrocare | Cashier

Kerala | Jan 2017 - Dec 2017

- Process customer purchases accurately and efficiently
- Handle cash, credit, and electronic transactions securely
- Provide helpful customer service by addressing inquiries

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 Tourist club area, Abudhabi UAE.

Passport Number : p1277774

SKILLS

- Negotiation
- Prospecting
- Relationship Building
- Communication
- Presentation
- Problem-Solving
- Business Budgeting
- Time Management
- Lead Generation

LANGUAGES

- English
- Malayalam
- Hindi
- Tamil

EDUCATION

IATA - 2017

Foundation in Travel and Tourism

BBM - 2016

Kannur University

HSC - 2013

Board of Higher Secondary Kerala

SSLC - 2011

Board of Public Examination Kerala