



Nomaan Khan

**2 Years Experience
in sales & customer care
representative**

My Contact

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📍 Al Mankhool Burjman, Dubai

Skills

- **Customer Management**
- **Commercial awareness**
- **Strategic planning**
- **Communication skills**
- **Lead Generation**
- **Closing Deals**

Education Background

- 10th St. Pauls Sr. Sec School
- 12th Rampur Public School
- ITI Diploma
- B.COM (Jamia Millia Islamia)

Achievements

- **An employee of the month**
- **Promotion of Level from L1 to L2**
- **Exceeded sales goals by more than 15% in every quarter since being hired at the company.**

About Me

Currently in Dubai

Essential responsibilities listed on sales and marketing developing marketing strategies, attending industry events, coordinating staff, setting sales targets, customer management and collaborating with other departments to make sure products reach customers in time.

Professional Experience In Companies

Axis bank

National highway authority of india

- **Experience in sales and customer service**
- we focused on making customers feel welcome, comfortable and happy, while customer service is about meeting customers' needs and helping them what ever they want.
- Resolved customer complaints, and anticipated potential problems by reviewing and monitoring operational issues, business flow, and associate performance.
- Acted as intermediary between company and clients to facilitate and maintain healthy business relationships.
- Checked in on clients on a weekly basis to ensure needs are being met and supplies are being filled.
- Identified customer needs through active listening techniques to initiate referrals to colleagues.
- Reviewed customer profiles to find opportunities to upsell banking products and credit cards.