



NOUFAL A N

SALES EXECUTIVE

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of the selling process and I fully recognise the human and emotional aspects of buying and selling.

Contact

Phone

+971-506693495

Email

noufalan1425@gmail.com

Address

Al Nahda, Dubai, UAE

Education

2014 - 2017

DIPLOMA IN COMPUTER APPLICATION AND
BUSINESS MANAGEMENT

Kerala Technical Education

2014

PLUS TWO

GV HSS, KOLLAM

Expertise

- MS office
- PowerPoint

Language

English

Hindi

Tamil

Malayalam

Personal information

Date of birth - 07/03/1996

Nationality - Indian

Driving licence - Manual Licence

Holder Valid From 2021

Experience

2019 - 2021

EMARAT FRESH PLUS, DUBAI

SALES MERCHANDISER

Ensures that the shelves of a retail store are stocked with products and displays them accordingly for customers. They also track inventory levels, report any issues or shortages to management and clean up unwanted items from flagrant violations in-store decorum. Planning and developing merchandising strategies. Analyzing sales figures, market trends and customer behavior to determine product needs. Stocking sales floor shelves and creating attractive product displays. Determining the need for and implementing product promotions, price changes, mark downs, clear outs, etc. Ensuring retail staff are well informed on product details and promotions.

2022 - Present

ARIZONA RENT A CAR, DUBAI

DELIVERY COORDINATOR

Maximizes the profitability of each sale by selling vehicle accessories and aftermarket services and ensuring 100 percent turnover to F&I. Works with dealership departments and outside vendors to develop profitable, but competitive, pricing structure for aftermarket products and services. Verifies that all sales documentation and related paperwork have been correctly and fully completed. Supervises delivery preparation of all sold vehicles, ensuring that purchased options have been properly installed and that all features are fully operational. Coordinates delivery of vehicles to customers, providing tour of dealership facilities and introducing customer to appropriate dealership personnel including service manager or available service advisor.

Passport Details

Passport Number - R1124926

Date of Issue - 29/05/2017

Date of Expiry - 28/05/2027

Place of Issue - Trivandrum

Declaration

I hereby declare that all the information furnished above is true to the best of my belief. I hereby declare that the above particulars of facts and information stated are true, correct and complete to the best of my belief and knowledge.