

# **NOUFAL ZAYN ISMAIL**

#### Sale's executive

Seeking Challenging and progressive career with an organization where knowledge will contribute to its growth and work environment and challenges will help developing my skills in establishing me as a strong individual.

### **Contact**

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Al ain, abudabhi, UAE.

### **Education**

#### Diploma in mechanical engineering

Pa collage of engineering 2015-2018

Mangalore, India.

#### Commerce

Madani pre University 2014-2015 Mangalore, India.

## **Skills**

Time management

Problem solving

Coustomer service

Communication

Teamwork

Product knowledge

Relationship ship building

# **Experience**

#### Sale's executive

Al ain, abudabhi, UAE.

2022-2023

- Demonstrated strong product knowledge, effectively communicating features and benefits to customers.
- Contributed to team efforts by achieving and exceeding monthly sales targets consistently.
- Achieved and exceeded monthly and quarterly sales targets consistently.
- Collaborated with the marketing team to develop and execute effective sales campaigns.

#### Sales executive

Bangalore, India.

2018-2022

- Managed client relationships and achieved sales targets through effective communication and negotiation.
- Collaborated with the marketing team to develop compelling sales materials and presentations.
- Regularly updated sales reports and analyzed data to assess performance and identify areas for improvement.
- Participated in key industry events and trade shows to expand the client base and increase brand visibility.

## Language

English	Hindi	Arabic
Malayalam	Kannada	Tamil

## **Hobbies**

Music II Travel

Art 8 Reading