

MOHAMED IRHAM

SALES

About Me

I am highly motivated, with a passion for delivering excellent customer service and achieving results. I am a team player with excellent communication and interpersonal skills, and I am always looking for new opportunities to grow and develop with them.

Professional Experience

OLA Fleet Technologies pvt ltd, KERALA INDIA

2022 - 2024

Retail sales executive

Key responsibilities:

- Serves customers by selling products and meeting customer needs.
- Deliver exceptional customer service, ensuring high levels of customer satisfaction
- Maintain outstanding visual merchandising standards and a welcoming store atmosphere
- Achieving Monthly Target.
- Create a clean and safe store environment that complies with health and safety regulations and company standards
- Address customer complaints and concerns in a professional and timely manner
- Coordinating sales efforts with marketing programs.
- Reviewing sales performance.

Time House, Doha Qatar

2020 - 2022

Sales Executive

Key responsibilities:

- Selling High End Branded Watches and Accessories to prospective customers.
- Processing payments.
- Assisting customers according to their needs.
- Possessing excellent product knowledge to inform and increase
- Updating the product inventory.
- Achieving Monthly Target.

New Tech Systems Solutions Ltd KERALA INDIA

2018 - 2019

Technical Assistant

Key responsibilities:

- System monitoring
- · Design new computer systems and server performance
- **CCTV** configuration
- · Software installation

My Contact

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Dubai UAE

Skills

- Product Knowledge.
- Sales Presentations / Demos.
- **Active Listening**
- · Social Selling
- Marketing
- Observation
- Decision making
- Communication
- Multi-tasking

Languages

- English
- Hindi
- Malayalam
- Tamil

Education Background

- Brilliance Institute Dubai UAE (2017) Bachelor of Business Administration.(BBA)
- I-Net Infotech Cochin India (2018)
 - Diploma in Networking
 - · CCNA (Cisco Certified Network Associate)
 - · CCNP (Cisco Certified Network Professional)
 - engineer) & Computer Hardware & Software
 - · CCTV Installation, Configuration and Maintenance.
- Beema Maheen High School Kerala India (2014-2015)

Higher Secondary



· MCSE (Microsoft certified systems