



# VISHNU VISHWANADAN

Sales Representative

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## SUMMARY

Dynamic and results-driven Sales Professional with over 7 years of experience in FMCG, automotive, and plastic trading industries. Proven expertise in driving sales, building strong customer relationships, and managing product promotions to increase brand visibility and revenue. Adept at creating and executing effective sales strategies, with a consistent record of meeting and exceeding sales targets. Strong communication and negotiation skills, with a focus on customer satisfaction and market penetration. Seeking a challenging Sales Representative position to leverage my extensive experience in sales and customer relations.

### EDUCATION

#### ITI- Civil Draughtsman

St. Xavies Industrial Training Institute, Kerala, India - 2014

#### Higher Secondary Education

Kerala Board of Higher Secondary Education | 2012

### SKILLS

- Sales & Business Development
- Customer Relationship Management
- Inventory & Stock Management
- FMCG & Retail Sales
- Automotive Sales Promotion
- Team Collaboration & Problem Solving
- Effective Communication
- Cash Handling & Sales Reporting
- Problem-Solving
- Product & Market Knowledge Target Achievement & Goal Orientation

### TECHNICAL SKILLS

Microsoft Office Suite: ( MS Excel, MS Word)

CAD Software Proficiency : (Auto CADD, 3D Max)

### LICENSE DETAILS LANGUAGES

Valid UAE Driving License

- English
- Hindi
- Malayalam

### PROFESSIONAL EXPERIENCE

#### Office Driver | 2023-2025

Emirates Co-op Society

- Safely transport passengers, goods, or documents to designated locations
- Follow assigned routes and schedules efficiently.
- Maintain the cleanliness and basic maintenance of the vehicle.
- Assist with loading and unloading when necessary.
- Report any vehicle issues or incidents to management.

#### Van Salesman | 2021 – 2023

Fancy Al Madeena Plastic Trading LLC, Dubai, UAE

- Conducted daily van sales operations, delivering and distributing plastic products to retail stores and wholesalers.
- Built strong customer relationships, ensuring repeat business and customer satisfaction.
- Achieved and exceeded sales targets by implementing effective sales strategies.
- Managed inventory levels in the van and ensured proper stock replenishment.
- Processed orders, handled cash transactions, and maintained accurate sales records.

#### Salesman | 2017 – 2021

Lulu Supermarket (FMCG), Sharjah, UAE

- Assisted customers in selecting FMCG products, providing excellent customer service.
- Maintained proper stock levels, ensuring timely replenishment of shelves.
- Promoted in-store promotions and discounts to boost sales.
- Managed cash transactions and maintained accurate sales record.