

PATIENCE PHOEBE ATIM



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Dubai, United Arab Emirates
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AVAILABLE TO JOIN
IMMEDIATELY

Date of Birth:
14th.APR. 1999

Nationality:
UGANDAN

Civil Status:
Single

Visa Status:
Visit visa
Gender:
Female

LANGUAGES

ENGLISH - EXCELLENT

EDUCATION

BA. BUSINESS
ADMINISTRATION

SKILLS:

- Able to engage and speak to customers.
- Superb people skills.
- Communicating effectively and professionally.
- Can work at a sustained pace and produce quality work.
- Able to work in a multi-cultural setting.

CURRICULUM VITAE

ABOUT

A results-driven professional with a passion for delivering top-notch customer service and maximizing sales opportunities possessing a strong work ethic and a proactive attitude. I thrive in fast-paced retail environments and I am effective at utilizing product knowledge to offer tailored solutions that meet customer needs and preferences. Collaborative team player with excellent communication skills and a focus on achieving shared goals.

WORK EXPERIENCE:

PETRA COSMETICS- DUBAI **SKIN CARE ADVISOR**

1 year

Job Roles:

- Receiving merchandise, replenishing stocks and ensuring proper product display and a clean work environment.
- Working together with team members to ensure targets are achieved
- Offering skin care advise to clients while enforcing upselling and suggestive selling as best suits customer needs.
- Meeting individual sales targets.
- Operating a POS system to complete sales.

MINISO - DUBAI **Jr. SALES ASSOCIATE**

2 years

Job Roles:

- Welcomed customers and provided responsive assistance to improve store experience ratings by 50% through giving reviews.
- Listened to customer needs and preferences to provide targeted advice, increasing sales opportunities.
- Monitored display stock levels, replenishing for consistently well-stocked sales floor.
- Guaranteed 100% levels of customer satisfaction through product knowledge and attentive service.
- Updated product labelling and pricing to reflect discounts and offers.
- Helped customers obtain specialized help for refunds and exchanges.
- Assisted customers with product selection and sales, suggestive selling to increase transaction value.

COCA-COLA DISTRIBUTORS, Kampala **SALES CLERK**

2 years

Job Roles:

- Representing the store in a professional and positive manner.
- Using suggestive selling techniques to increase sales.
- Up selling and making recommendations to customers.
- Serving multiple customers in a short period of time.
- Carrying out re-merchandising, display, price markdowns duties.
- Accurately completing cash register transactions.
- Creating and maintaining long-term relationships with regular customers.
- Performing all stores administrative tasks

DECLARATION:

I hereby certify that the above information mention is true and correct to the best of my knowledge and belief.