

# PAUL ANDREW ALIMBOYUGUEN CLAUDIO

# Market Salesman/ Merchnadiser

+971 56 647 4587

paulclaudio91@gmail.com



2nd December St. Al Hudeiba Rd. Dubai, U.A.E

#### PERSONAL DETAILS

July 21, 1997 Date of Birth:

Age: 25 yrs. old

Gender: Male Civil Status: Single Height: 5'11 Nationality: **Filipino** 

#### EDUCATION

### 2010-2011 (Primary)

Raois Elementary School

### 2014-2015 (Secondary)

Divine World College of Vigan

### 2016-2017 (Tertiary)

University of Northern Philippines

1 yr. Special Course Automotive

## KEY SKILLS

Costumer Service

Competitive

Organized

Sales Goals

Visual Merchandising

Retail Service

Store Shelves

Sales Planning

Store Management

**Pricing Strategy** 

Self-Motivated

**Inventory Control** 

Store Merchandising

Patient Crae

Service Crew

Highly Trained

#### PROFILE

To ensure a position that will fit to my ability that provides an opportunity to use my skills and experiences with a progressive company where my educational background and other varied skills would be of most benefit to my employer.

## - EXPERIENCES

November 11, 2018 - March 02, 2023 Admirals Trading L.L.C / Dubai, U.A.E

### Market Salesperson/Merchandiser

Ensure that stores and shelves are stocked with the right types and quantities of products. Display, arrange, price, and rotate products in store. Maintain store shelves by removing dated or damaged products. Monitor store inventory based on sales and intake. Optimize sales volume and profitability by identifying profitable lines and bestsellers. Work and communicate with buyers, suppliers, stores, and distributors. Developing positive customer relationships through friendly greetings and excellent service. Completing all cleaning, stocking and organizing tasks in the assigned sales

March 02, 2016 - October 02, 2017 PureGold Hypermarket / Philippines

### Sales Associate / Sales Merchandiser

Arrange items in symmetric, visual attracted display. Prepare, fix and keep update item's prices. Keep shelves, clean and tidy. Dealing customers to select the product according to their taste and preference. Manage the supplier orders. Check the fast, slow and non-moving items. Maintain an effective system of controlling quality of merchandise using FIFO (FIRST IN FIRST OUT) method of inventory control in order to avoid expiry.

August 03, 2015 - January 02, 2016 Jollibee / Philippines

#### Service Crew

Greet customers, record orders, and serve food and beverages with a consistently positive and helpful attitude, including answering questions about the menu. Ensure restaurant cleanliness daily by clearing tables, returning trays to the kitchen, sweeping and mopping floors, washing and sanitizing kitchen utensils, and servicing restrooms. Communicate effectively with team members and management to create work schedules, train new employees, and resolve any interpersonal issues as needed. Handle guests' concerns and complaints professionally and calmly to resolve problems according to restaurant policy. Maintain a neat and tidy appearance by wearing a uniform and adhering to a corporate dress code.

### TECHNICAL/ PROFESSIONAL & OTHER SEMINARS ATTENDED:

August 09, 2011

#### **Automotive Servicing**

Competency Assessment and Certification System for Various. Units of Competency (National Certificate I)