



PRITHVIRAJ S

Contact



Phone

+971552415863



Email

prithvialavil@gmail.com



Address

Dubai UAE

Education

Ogt institute haripad
QC and NDT engineering

Diploma in mechanical engineering
Professional training academy
changanasheri
Second class

Vjhss vaduthala
10th

Personal Details

- Strong understanding of financial products and services.
- Excellent interpersonal and communication skills.
- Proven ability to meet and exceed sales targets.
- Relationship building and client retention expertise.
- Team leadership and management capabilities.

Personal Details

- Date of Birth: 20/10/1997
- Gender: Male
- Nationality: Indian
- Visa Status: Visit Visa
- Languages: English, Malayalam, Tamil

Career Objective

Dedicated and results-driven professional with a proven track record in the financial industry, seeking a challenging position as a Relationship Manager to utilize my expertise in building and maintaining strong client relationships, driving business growth, and delivering exceptional customer service.

Experience

Bajaj Finance, India

Relationship Officer | Duration: 6 Months

Duties and Responsibilities

- Engaged with potential customers and promoted various financial products and services offered by Bajaj Finance.
- Assisted clients in understanding product features, benefits, and terms to help them make informed financial decisions.
- Achieved and consistently exceeded monthly sales targets, resulting in recognition for outstanding performance.
- Conducted regular follow-ups with existing customers to ensure customer satisfaction and address any queries or concerns.

Home Credit, India

Relationship Officer | Duration: 1 Year

Duties and Responsibilities

- Collaborated with a diverse customer base and developed customized financial solutions to meet their specific needs and requirements.
- Expanded the customer portfolio by consistently acquiring new clients through effective marketing strategies.
- Played a key role in organizing financial literacy programs to educate customers about responsible borrowing and financial planning.
- Maintained comprehensive records of customer interactions and financial transactions for effective relationship management.

Mahindra Finance, India

Relationship Manager | Duration: 2 Years

Duties and Responsibilities

- Led a team of Relationship Officers and coordinated their efforts to achieve collective sales targets.
- Cultivated and nurtured relationships with high-value clients, including corporate accounts and business partners.

Declaration

I declare that the information provided above is true and correct to the best of my knowledge

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