

Result-oriented professional; targeting challenging and rewarding opportunities in **Supply Chain Management** with a leading

✉ P.sarthy@Rediffmail.com

organization of repute

☎ +971-543856351

Profile Summary

- ❶ **Certified Lean Sixsigma BLACK Belt professional**; offering over **18 years** of dynamic experience in **Supply Chain, Operations Management** including **Logistics, Fleet management**.
- ❷ Excellence in **warehouse & logistics concepts** like **receipt, dispatch, inventory control, storage, Primary & Secondary Distribution System**
- ❸ Skilled in **spearheading logistics activities** to ensure safe transportation of materials, monitoring expenditure, implementing remedial measures (wherever appropriate) and setting up performance goals.
- ❹ Expertise in formulating **the logistics & distribution strategies and vendor** development with focus on strengthening effectiveness
- ❺ Skilled at finalizing **Vendor Selection, Bidding, Tendering, Negotiation, Ordering Management**
- ❻ Hands-on exposure in managing **projects** on **FMCG Retail and Temperature Controlled Warehouse**
- ❼ Proficient in managing highly **perishable materials** like **frozen, chilled and dry materials**
- ❽ Competence in coordinating with **internal/external stakeholders** to offer business operations support and implementing procedures & service standards to achieve **business excellence**
- ❾ Contributed in generating sales by **70%** of **All India Marine Lubricants**
- ❿ Technical expertise in **SAP SD Module (Super User), SAP CRM, E-serve, BW/BI reporting, ERP** such as **JDA & File maker**
- ⓫ Directed **cross-functional & cultural teams** using interactive & motivational leadership; acknowledged for leading, coaching & mentoring team members to achieve resource wise productivity & optimization

Education

- ❶ **M.Sc. (Geoinformatics)** from Annamalai University
- ❷ **B.Sc. (Physics)** from Pachaiyappa's college, Chennai
- ❸ **Diploma (Industrial Safety)** from Annamalai University
- ❹ **P.G Diploma (Petroleum Exploration)** from Annamalai University

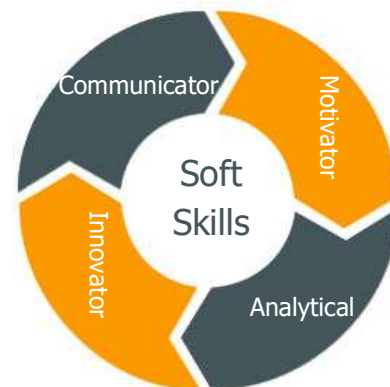
Career Timeline



Core Competencies

Logistics / Warehouse Mgmt.	Material & Inventory Mgmt.
Logistics & Distribution	Project Management
Business Development / Marine Supply	Fleet Management
Training & Development	Team Management

Soft Skills



Technical Skills

- ❶ SAP SD, SAP CRM & CS&A
- ❷ **LEAN SIX SIGMA BLACK BELT & Continuous Improvement.**
- ❸ Oracle 9i - Database management system (B-Grade)
- ❹ ETL Tools: Informatica, Reporting Tool - Business object, Cognos & Erwin
- ❺ JDA / JDE

Organizational Experience

Feb 22 – Feb 24 as Zonal Logistics Head with Exide Industries Ltd.

Key result Area:

- Handling a team of 8 direct reportee and 20 Indirect reportee. And managing South India Battery deliveries with 20
- Warehouse. Regular auditing of warehouses for infrastructure requirements
- Ensures availability of vehicles on time and timely clearance of bills of vendors.
- Responsible for on time of renewal of contract for vendors like, Landlord, CFA, Transporter, IT and Infrastructure.
- Responsible for vendor identification, Negotiation, issuing LOI, Agreement/Contract execution.
- Support CFAs and transporters to ensure systems and reporting are in place for effective distribution of stock
- Regular co-ordination with sales and service teams for resolution of any red flags
- Regular interface with internal tools – Logistics Control Tower and Warehouse Management System for SLA adherence and monitoring purposes
- Undertakes regular assessment of CFAs and transporters in assigned region
- Provide inputs on quality of manpower recruited by CFAs

Highlights:

- Reduced the no. of warehouse from 30 to 16 by Warehouse consolidation.
- Implemented Transport Module, EPOD, and vendor collaboration portal.
- Reduced the internal cycle time from Billing date to dispatch date from 3 days to 1.5 days.
- Successfully implemented dynamic delivery from fixed journey cycle plan there by saving of Rs.2/kg on the last mile delivery.

Sep 09-April 20 as Regional Logistics Manager with Shell India Market Pvt. Ltd.

Key Result Areas:

- Supervising a team of 4 people and managing South region lubricant deliveries with four Depots (3rd Party Logistics)
- Conducting country Focal for Health, Safety, Security and environment (HSSE) related planning as well as implementing and providing reports to leadership team
- Ensuring that scheduled orders/OEM/B2BDIRECT orders are delivered on time
- Developing focal forend-to-end execution of Marine lubricants supplies and High Sea Sales
- Working on customer's dispute and complaints by providing appropriate resolution within the stipulated SLA Will be highly responsible for meeting team and individual KPI
- Conducting trainings and mentoring the team whenever there is a change in the process and systems
- Providing support to coordinate with Plant /Depot for the smooth Delivery of the Finished/ packed/ bulk goods; ensuring all key performance indicators especially CSI (Customer Survey Index) and On Time in Fulfillment (OTIF) is maintained at a satisfactory level
- Preparing urgent/Own Use order in the system (SAP R/3 SD)
- Supporting CP Team on Vendor Sourcing/Selection and responsible for assessment of the Vendor
- Ensuring 100% Cost is booked in the system for the consecutive month
- Assuring timely invoice submission from vendor till payment is released to them
- Presenting cost within budget by reducing bad cost like detention, Redeployment & Sales Return
- Conducting Demand Analysis and reviewing historical material usage to develop Build-to-Order & Build-to-Forecast plans
- Negotiating with vendors to finalize scope of supply, delivery of goods, pricing, terms & conditions for taxation, insurance, indemnity, performance bank guarantee and liquidated damages
- Ensuring availability & delivery of right quality and quantity materials at right time, price, source place & terms
- Evaluating vendor performance in terms of quality, delivery, service and taking corrective measures as well as conducting meetings on KPI reviews on monthly basis
- Formulating business goals, short-term & long-term budgets and developing business plans for its accomplishment

Highlights:

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- Appointed as a SUPER USER for GSAP and associated as a CAT Tester for all cutover testing as a part of the retrofit of GSAP CRM, R3 and CIM application

Jul'07-Aug'09 as Manager Operations with RK Foodland Pvt. Ltd.

Key Result Areas:

- Prepared daily planning schedule and provided to team members in order to achieve perfection of work
- Supervised team of more than 40 team members and allotted work to team members
- Assured that the FEFO, cleanliness and orderliness is followed with compliance
- Ensured cycle count is taken on daily basis
- Contributed in decreasing logistics cost by implementing innovative techniques
- Liaised with all activities of a warehouse or several functions of a warehouse such as fleet management and receipt shipping; having multiple process to meet project deadlines and budgets

Jul'05-Jun'07 as Senior Executive (Warehousing and Distribution) with AER Worldwide (India) Pvt. Ltd.

Key Result Areas:

(Warehouse Operations):

- Directed daily day-to-day warehouse operations having 20,000 sq. ft. capacity for Nokia mobile phone and network equipment recycling project
- Performed daily operations including tear down process of the materials on consignment basis, answering to queries from head office, regional office and clients in terms of materials availability and inventory of excess and obsolete materials
- Creating purchase order in the ERP, according to the available data and scrap materials in the customer place
- Played a key role in sourcing end-to-end downstream vendors for selling redundant ferrous and non-ferrous materials obtain from the tear down process
- Formulated transportation document and generated invoice for smooth movement of the materials, for example STN, invoice and so on

(Distribution):

- Established logistics network for facilitating the cost effective and seamless movement of stocks
- Liaised with transporters for selection of vehicles and conducting negotiations for finalizing freight rates in order to optimize transportation costs and ensure minimum damage during transit

May'02-Jun'05 as Executive (Logistics and Warehousing) with In OILCO Services (India) Ltd.

Key Result Areas:

(Warehousing & Inventory Control):

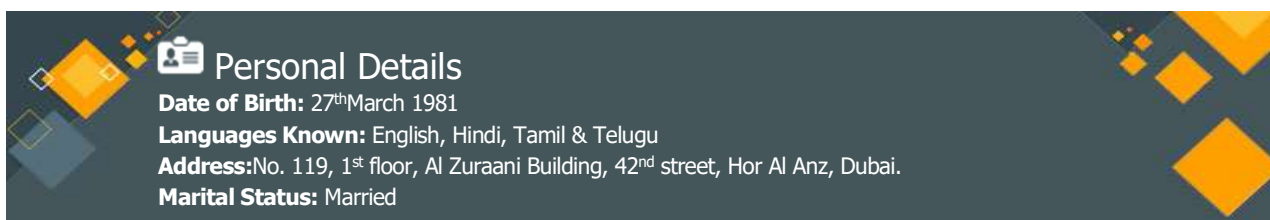
- Managed Warehouse Operation starting from receiving of materials, order processing, inventory controls and dispatches to various sites throughout South India
- Forecasted for the future sites materials request; gathered and conducted follow-up for proof of Delivery (POD)
- Led maximum utilization of space by proper storage of stocks; sustained FIFO and LIFO in the warehouse
- Conducted reverse logistics including recovering damage and claim materials from the site to the warehouse
- Contributed in formulating and delivering various reports to Head Office such as receipt report, stock report, Activity report, cycle count, daily report, tear down report

(Distribution):

- Played a key role in arranging transport vendors, conducted negotiation with them for organizing and smooth delivery of materials
- Liaised with the C&F team to get the imported materials cleared from customs and ensured adherence to safe reach of materials to the warehouse

Certifications

- Lean Six sigma BLACK BELT
- Lean Six Sigma YELLOW BELT
- Typewriting English Higher (First Class)

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