

PAUL SSENKYONGA

Sales and Marketing Personnel

I am proactive, customer-focused Sales Associate with successful sales experience and a positive, confident approach. Well-developed skills in forming trusting relationships with customers as well as quickly reacting to their needs and presenting the most apt products and services.

WORK EXPERIENCE 1

Mechandiser

Movit Product Ltd. | Kampala Uganda

From Dec 2019 - Feb 2021 | Full - Time

As a Merchandiser my duties were;

- Performing cost- benefit analyses of existing and potential customer.
- Maintaining positive business relationships to ensure future sales.
- Meeting and greeting customers and making them feel welcome.
- Devising and implementing the organizations sales strategies.
- Building relationship with new customers and distributors.
- Demonstrating products to customers.
- Maintaining good business relationships with existing clients.
- Liaising with suppliers and manufacturers on a daily basis.
- Deal with customer feedback, enquiries, complaints and refunds
- Ensuring that business paperwork is stored in secure location
- Responsible for the marketing and advertising on new and existing products

Sales Representative

B2B L.L.C | Dubai U.A.E

From July 2016 - July 2017 | Full-Time

As a Sales Representative my duties were;

- Serving customers by selling products and meeting customer needs
- Resolving customer complaints by investigating problems, developing
- Solutions, preparing reports, and making recommendation's to management
- Providing historical records by maintaining records on areas and customer sales
- Contributing to team effort by accomplishing related results as needed
- Monitoring competition by gathering current marketplace information on pricing
- Products, new products, delivery schedules, and merchandising techniques.
- Focuses sales efforts by studying existing and potential volume of dealers..

Sales Associate

Platinum Credit Company | Kampala Uganda

From Oct 2015 - June 2016 | Full-Time

As a Sales Associate my duties were;

- Greeting customers and helping them with their enquiries or concerns
- Present, promote and sell products/ services using solid arguments
- Reach out to customers leads through cold calling
- Supply management with reports on customer needs, problems, interest,
- competitive activities and potential for new products and service
- Working a fast- paced and high- volume retail environment
- Providing excellent customer service to all customers, at all times
- General merchandising of the store with managers.

CAREER ACHIEVEMENT

- Customer Service and Cashiering.
- Sales and marketing
- Memorizing orders
- Hygienic and always Smart.
- Documentation and Record keeping.
- Flexible to work different schedules
- Computer knowledge and Microsoft Office skill.
- Knowledge of Point Of Sale System (POS)

CONTACT



+971 54 735 6613

+971 58 825 7906 [WhatsApp](#)



powellmark2525@gmail.com



Abu-Dhabi, U.A.E



Nationality: Ugandan



Visa Status: Visit Visa

EDUCATION & CERTIFICATES

High School Certificate

Kampala Uganda

Degree of Bach. of Business Management.

Makerere University - Kampala Uganda

Training in Sales and Marketing

Training in Hospitality, & customer service

Dubai United Arab Emirates

SKILLS AND QUALITIES

- Personable and diligent
- Able to respond to hazards
- Time management.
- Team work spirit.
- Initiative and leadership
- Respect to authority
- Willingness to learn.
- Ability to work on own initiative.
- Good team player..

REFEREES

- Available up on request.
- Ready for Interview on short notice.
- Recommendation available.

HOBBIES & INTERESTS

Travelling and adventure

- Art and designing
- Reading Novels
- Physical fitness