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|  |  Prajeesh Karunan  |

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|  | ProfileProductive employee with proven track record of successful project management and producing quality outcomes through leadership and team motivation work with client to determine requirements and provide satisfying results that uphold the firms reputation.   |
|   | Employment History**TEAM LEADER , SUITSPOTS , UNITED KINGDOM**2023 - 2024  • Make schedules, manage shifts and talk with employees about their working hours • Responsible for team development and performance • Arrange and provide necessary trainings required for staff regarding safe  handling procedure of residents and equipment’s • Make weekly report of team and submit to management , discuss with  Management about the improvement needed areas and bring that  decisions in action  SALES COORDINATORMTM SHIP MANAGEMENT2021 - 2023* Managing and coordinating activities of sales team in the cruise ships
* Planning sales drives and scheduling other team events
* Creating and reviewing sales reports
* Managing and updating sales presentation materials including brochures, sales decks and posters
* Offering after sales support to customers
* Monitoring the sales teams progress and conducting periodic appraisels

RTA Ferry Dubai2019 – 2020 * Provide information to the general public regarding the service of the system by responding to telephone , written and in person inquiries ; sells passes and tickets , performs daily cash balancing and performs duties in support of the customer services.

**VAADI HERBALS** **SALES SUPPORT TEAM MEMBER**2013 – 2017* Ensuring high levels of customer satisfaction through excellent sales service
* Maintaining outstanding store condition and visual merchandising standards
* Assist with the sales process by maintaining a fully stockeS
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|  | EducationBachelor of commerce from Annamalai University -2022June 2022 — January 2023Higher secondary Computer Science group from C.J.H.S.S Chemanad May 2020 — April 2022SSLC from kerala state board June 2020 — January 2021Diploma in marine operations, pre sea, Arya marine academy, Mumbai, india-2011. February 2018 — May 2020**AUTO CADD Mechanical proficient** |
|  | Software SkillsOperating Systems : WINDOWS XP/ VISTA /WINDOW 7 Office applications : MS Office – Word, Excel, PowerPoint, Outlook  Internet and software skills  |
|  | DeclarationThe above mentioned details are true and correct in the best of my Knowledge and belief.. |

 | DetailsDubai - UAE, 050 143 6831Prajiuae2019@gmail.comDate of birth24/02/1993NationalityIndianVisit VisaSkills

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| Time Management |
|   |   |
| Customer Service |
|   |   |
| Ability to Multitask |
|   |   |
| Computer Skills |
|   |   |
| Fast Learner |
|   |   |
| Leadership and Teamwork |
|   |   |
| Communication |
|   |   |

Languages

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| --- |
| English |
|   |   |
| Malayalam |
|   |   |
| Kannada |
|   |   |
| Tamil |
|   |   |
| Hindi |
|   |   |
|  |

HobbiesReading Listening Music Craft Works. |

 **PRAJEESH KARUNAN**