

PRAKASH CHAUDHARY

Muhaisnah-2 Dubai

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OBJECTIVE

An organized, hardworking, diligent, punctual individual with clean driving and excellent navigation skill, experienced on merchandise is looking for job for an established organization who has ability to deliver a positive relationship with costumers through-high quality customer care with ability to work in a fast- paced, team-based environment.

EXPERIENCE

- **Galadari Motor Driving Center**

Office Coordinator

- Coordinate between security manager and other managers, like CEO, HR managers etc.
- Work as a mediator between security manager and security guards.
- Make and arrange the file by using the system.
- Book keeping.
- Use the email, internet, excel, Ms word.
- Apply police clearance paper, basics life support training application, fire fighting training application, SIRA card application for the security guards.
- Visiting different branches by car

- **Transmed Overseas UAE**

Merchandiser/Salesman

- Planning and developing merchandising strategies.
- Analyzing sales figures, market trends and customer behavior to determine product needs.
- Stocking sales floor shelves and creating attractive product displays.
- Determining the need for and implementing product promotions, price changes, mark downs, clear outs, etc.
- Ensuring retail staff are well informed on product details and promotions.
- Maintaining and tracking inventory.
- Liaising between customer and company.
- Forecasting sales and profits.
- Managing budgets.

- **U.N.J. Agro Farm Pvt. Ltd.**

Outdoor Sales Man

- Building and sustaining long-lasting relationships with new and existing customers based within an assigned sales territory.
- Traveling within an assigned sales territory to conduct face-to-face meetings with existing and potential customers.
- Continually meeting or exceeding sales targets by selling company products to new and existing customers.
- Developing and implementing an effective sales strategy to drive sales.
- Maintaining an accurate record of all leads, customer accounts, and sales.
- Collaborating with the marketing department to expand brand presence through the creation of suitable marketing materials.
- Researching competitor's products and pricing as well as market conditions.
- Keeping abreast of the latest industry developments by attending meetings, training workshops, and industry events.
- Strategically negotiating with potential and existing customers to close sales.

EDUCATION

- **TRIBHUVAN UNIVERSITY**

Business Management

Bachelor's Degree(Bachelor's in Business management)

SKILLS

- Verbal Communication
- Self-Motivation
- Collaboration
- Flexibility
- Teamwork
- Self-Awareness
- Computer skill

ADDITIONAL INFORMATION

Manual UAE light vehicle driving license

Knowledge Dubai roads and experience to drive 3 category all types of vehicles

LANGUAGE

- Nepali(Native)
- English
- Hindi