



PRATHAMESH SALIAN

Contact

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Summary

Detailed Manager effective at creating positive environments where employees can thrive and succeed. Reliable and aware of direct competitors and strategies. Looking for new management role where hard work and dedication will be highly valued.

Skills

- Contract development and management
- Team leadership
- Business strategy
- Project management
- Team coaching
- Team motivation
- Financial reporting
- Staff recruitment
- Target implementation
- Customer-facing leadership
- Issue resolution
- Customer assistance
- Confidentiality and discretion
- Highly responsible and reliable
- Problem-solving
- Google Workspace
- Microsoft Excel

Education

M.S.R.S College Shirva, Udupi

India Karnataka

Bachelor of Business
Management

2016 – Degree Graduate

Experience

Assistant Manager

Amma Restaurant | Jan 2023 – Current

- Assisting the general manager in organizing, planning and implementing strategy.
- Coordinating day to day operations.
- Ensuring that company guidelines are followed.
- Provisioning and purchasing of supplies. Supervised and portion control and quantities of preparation to minimize waste.
- Setting up and organizing schedules.
- Assisting with procurement of inventory and supplies.
- Inspected and cleaned food preparation areas to ensure safe and sanitary food handling practices.
- Portioned, arranged and garnished food, and served food to waiters or patrons.
- Routinely supported other areas of the restaurant as requested, including answering telephones and completing financial.
- Kept organization in compliance with regulations and internal requirements.
- Directed staff to ensure large catering order were completed, setup and on schedule.

Languages

- English
- Kannada
- Hindi
- Tulu
- Arabic

Computer Skills

- MS Office
- POS System

Personal Details

D.O.B - 21-Aug-1994

Marital – Unmarried

Nationality – India

Certificates:

UAE – PIC Certificate

Assistant Manager

Al Eumda Pastry | Jun 2020 – Jan 2023

- Managed team by offering support and constructive feedback to improve skills and maximize potential.
- Supervised and delegated tasks to employees to meet key productivity targets.
- Monitored staff performance, continually seeking ways to improve team delivery for optimized financial success.
- Maintained positive, professional working environment to optimize staff and customer satisfaction.
- Used excellent problem-solving and issue-resolution strategies to rectify difficulties quickly and effectively.
- Coached and mentored junior team members, regularly assessing knowledge and skills gaps and implementing corrective action.

Supervisor

Golden Chariot Confectionery LLC | Sep 2017 – Jun 2020

- Manage transactions with customers using cash registers.
- Managed Inventory and directed support staff to assist
- Worked closely with front-of-house staff to facilitate positive customer experiences.
- Maintained high productivity by efficiently processing cash, credit and debit payments.
- Increased sales and add-on purchases through strategic upselling and cross-selling.
- Addressed and resolved complaints regarding transactions and ticket issuing.
- Increased loyalty scheme sign-ups by proactively discussing programmes during transactions.

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